

# Powering Business Worldwide

## An introduction to Eaton

Eaton (NYSE:ETN) is a \$21.8 billion global diversified power management company. We help customers worldwide manage the power they need for buildings, aircraft, trucks, cars, machinery and businesses. And we do it in a way that consumes fewer resources.

## Innovative Technologies

Eaton's innovative technologies help customers manage electrical, hydraulic and mechanical power, safely and efficiently. In addition, these power management technologies help customers control costs and reduce their energy requirements.

Eaton has approximately 103,000 employees around the world and sells products to customers in more than 175 countries. More than half of our revenues are generated outside the U.S.

## Sustainability

Eaton has been recognized for our commitment to sustainability.

- Ranked among Fortune Magazine's World's Most Admired Companies
- Ranked among world's top sustainability performers in NASDAQ Global Sustainability 50 Index
- One of Corporate Responsibility Officer Magazine's 100 Best Corporate Citizens, 2008 - 2012
- One of Ethisphere Magazine's World's Most Ethical Companies, 2007 - 2013
- Named to Carbon Disclosure Project's 2012 Performance and Disclosure Leadership Indexes

## Our areas of business

Today approximately 80 percent of Eaton's sales come from the electrical, hydraulics and aerospace segments.

### Electrical Sector

The Electrical Sector is a leader in electrical products, systems and services for power quality, distribution and control power transmission, lighting and wiring. The electrical segment provides technology-driven solutions that serve the critical needs of the industrial, utility, commercial, residential and information technology markets.

### Industrial Sector

#### Hydraulics Group

The Hydraulics Group is a leading manufacturer of systems and components for use in mobile and industrial applications. Markets include agriculture, construction, mining, forestry, utility, material handling, machine tools, molding, power generation, primary metals, and oil and gas.

### Aerospace Group

The Aerospace Group is a leader in the design, manufacture and marketing of reliable, high-efficiency systems and components for hydraulic, motion control and fuel applications.

### Vehicle Group

The Vehicle Group is a leader in truck and automotive drivetrain and powertrain systems for performance, fuel economy and safety. It is comprised of the company's truck and automotive segments.

The truck segment is a global leader in the design, manufacture and marketing of powertrain systems and other components for commercial vehicle markets. Key products include manual and automated transmissions, clutches and hybrid power systems. Eaton's automotive segment produces key products such as superchargers, engine valves and locking and limited-slip differentials.