Powering Business Worldwide

Eaton News

Date June 26, 2012
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Eaton Honored at U.S. Minority Business Leadership Awards Dinner

Eaton was recently recognized by the U.S.'s National Minority Supplier Development Council (NMSDC) for its success and long-term relationship with National Material, an electrical steel supplier.

To celebrate the NMSDC's 40th anniversary, the organization honored corporate and minority-owned business partnerships during its annual Business Leadership Awards Dinner. The NMSDC is a privately funded, non-profit business organization representing 37 regional affiliates across the U.S. The regional affiliates certify and develop minority-owned businesses as well as support corporations with their supplier diversity initiatives.

Eaton Highlighted by Receiving One of 28 Awards
More than 3,000 corporate members of the NMSDC were eligible to submit success stories for recognition. Criteria for selection included an annual contract worth at least $5 million, a minimum of 10 years' consecutive business partnership and a history of revenue growth. Eaton was one of 28 corporations recognized during the event in New York.

An NMSDC-certified minority-owned business since 1988, National Material LP, became an electrical steel supplier for the Eaton Juarez, Mexico, transformer facility in the early 1990s and continues to strive for excellence in serving Eaton. National Material supplies 40-60 percent of the 13 million pounds of electrical steel consumed by the Juarez facility and also supplies Eaton's Cabo Rojo, Puerto Rico and Asheville, North Carolina plants. The company's total annual sales to Eaton exceed $6 million.

Janis Hillis, former supply chain manager at the Juarez plant, submitted the success story stating that "National Material is not just a supplier, but a valued asset and partner of Eaton."