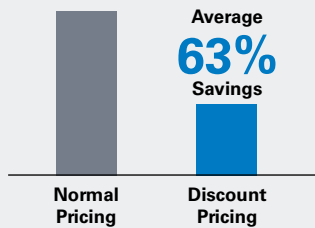


Giving You Incentive To Succeed

At Eaton, we understand your challenges. Like having to change tooling to meet the requirements of a new, simplified product portfolio. That's why we're offering a two-tier incentive program to our Weatherhead distributors in order to jumpstart your success. Our two-part approach is focused on rewarding early adopters with wholesale pricing and added tooling conversion credits based on your annual legacy product purchases. Find details on how we're investing in your success below:

1 Wholesale Pricing:

We're offering you deep promotional discounts on every new Weatherhead core tooling package purchase through the end of 2018. Simply follow your standard ordering process, and we'll apply the discount automatically. **No qualifying purchase requirements or post-purchase processing are necessary to receive this substantial discount.**



Consult the Customer Conversion Plan emailed to your company to see tooling packages and prices.

2 Tooling Conversion:

We've allocated a Tooling Conversion Credit balance to your company, based on your annual legacy product purchases.

This balance can be found in the custom conversion plan emailed to you. No need to claim your credit, **simply purchase core products and tooling and we'll automatically process your credit quarterly**—it's that easy!

Eligibility rules for your conversion credit can be found below:

- Earn up to 5% of core product spend as credit towards core tooling purchases
- Tooling credit processed quarterly based on qualifying product and tooling POs
- Tooling credit cannot exceed tooling spend or remaining tooling credit balance
- Valid for all PO's through Dec 31 2018, or until allocated tooling credit balance is depleted

How To Order:

Not only have we re-engineered our core tooling with new features and reduced the number of pieces/configurations so it is easy to use, we have created comprehensive tooling packages by crimp machine that makes the ordering process a breeze. See the Weatherhead Core Tooling Brochure for tooling package details, learn about the new features and follow your

standard ordering process to take advantage of the special wholesale pricing today. Earning your tooling conversion credit is just as easy. **Simply purchase core products and respective core tooling and we'll do the rest.** We want to make it as easy as possible for you to join us in changing the way you succeed.



Place orders for new core products and tooling through the end of 2018.
(Your new tooling price is already discounted)



Earn up to 5% of your total spend on core products as credit towards your core tooling purchases.



Your earned credit amount will be automatically deducted from your remaining Tooling Credit Balance, until depleted, and processed quarterly. **No need to submit credit request forms!**

Optimized Tooling Conversion Packages

These tooling packages are designed for converting existing crimpers. New crimper placement will require a different tooling package.

Tooling for Crimp Machines: T-400, T-460*, T-462*, T-465*

Package Part Number T400TP-1001



Crimps: H180 with Z series sizes -04, -06, -08
H280 with Z series sizes -04, -06, -08, -12, -16

Package Contents

Part Number	Description	Part Number	Description
ET313DC-4Z	4Z Braided Collet	ET400AR-10	Bowl
ET313DC-6Z	6Z Braided Collet	ET313SR-090A	H180 4-8 Ring
ET313DC-8Z	8Z Braided Collet	ET400SR-280A	H280 12-16 Ring
ET400DC-12Z	12Z Braided Collet		
ET400DC-16Z	16Z Braided Collet		

T-400 machines older than 1980 will not crimp -12 and -16 size due to limited stroke
* Will not crimp -12 and -16 sizes

Tooling for Crimp Machines: ET1000

Package Part Number ET1000TP-1001



Crimps: H180/H280 with Z series sizes 4, 6, 8, 12, 16
H430 with 4S/6S sizes 8, 12, 16

Package Contents

Part Number	Description	Part Number	Description
ET313DC-4Z	4Z Braided Collet	ET313SR-090A	H180 Ring 4,6,8
ET313DC-6Z	6Z Braided Collet	ET425SR-150A	H180 Ring 12,16
ET313DC-8Z	8Z Braided Collet	ET313DC-4S8	4S8 Spiral Collet
ET1000DC-12Z	12Z Braided Collet	ET1000DC-4S12	4S12 Spiral Collet
ET1000DC-16Z	16Z Braided Collet	ET1000DC-4S16	4S16 Spiral Collet

Tooling for Crimp Machines: T-420, T-480

Package Part Number T420TP-1001



Crimps: H180/H280 with Z series sizes 4, 6, 8, 12, 16
H430 with 4S/6S sizes 8, 12, 16, 20

Package Contents

Part Number	Description	Part Number	Description
ET425DC-4Z	4Z Braided Collet	ET425SR-105A	H180 Ring
ET425DC-6Z	6Z Braided Collet	ET425DC-4S8	4S8 Spiral Collet
ET425DC-8Z	8Z Braided Collet	ET425DC-4S12	4S12 Spiral Collet
ET425DC-12Z	12Z Braided Collet	ET425DC-4S16	4S16 Spiral Collet
ET425DC-16Z	16Z Braided Collet	ET425DC-4S20	4S20 Spiral Collet
ET425AR-14	Bowl		

Tooling for Crimp Machines: ET4000, ET4001, T-410*, T-440*

Package Part Number ET4001TP-1001



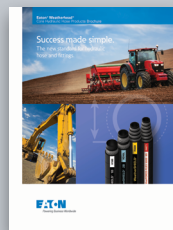
Crimps: H180/H280 with Z series sizes 4, 6, 8, 12, 16
H430 with 4S/6S sizes 8, 12, 16, 20, 24, 32

Package Contents

Part Number	Description	Part Number	Description
ET525DC-4Z	4Z Braided Collet	ET525DC-4S8	4S8 Spiral Collet
ET525DC-6Z	6Z Braided Collet	ET525DC-4S12	4S12 Spiral Collet
ET525DC-8Z	8Z Braided Collet	ET525DC-4S16	4S16 Spiral Collet
ET525DC-12Z	12Z Braided Collet	ET525DC-4S20	4S20 Spiral Collet
ET525DC-16Z	16Z Braided Collet	ET575DC-4S24	4S24 Spiral Collet
ET525SR-120A	H180 Ring	ET575DC-4S32	4S32 Spiral Collet
ET575SR-135A	H43032 Ring		

* These machines can not crimp 4S24, 4S32, 6S24, or 6S32 fittings

Learn more about the Eaton Weatherhead Core Hydraulic Products at EatonPowersource.com/GetFocused



Eaton Weatherhead® Core Hydraulic Products Brochure



Weatherhead® Tool & Die Packages for Core Hydraulic Hose Products