General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

On line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage, a menu driven database system. The internet address for GSA Advantage is **http://GSAAdvantage.gov**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://fss.gsa.gov

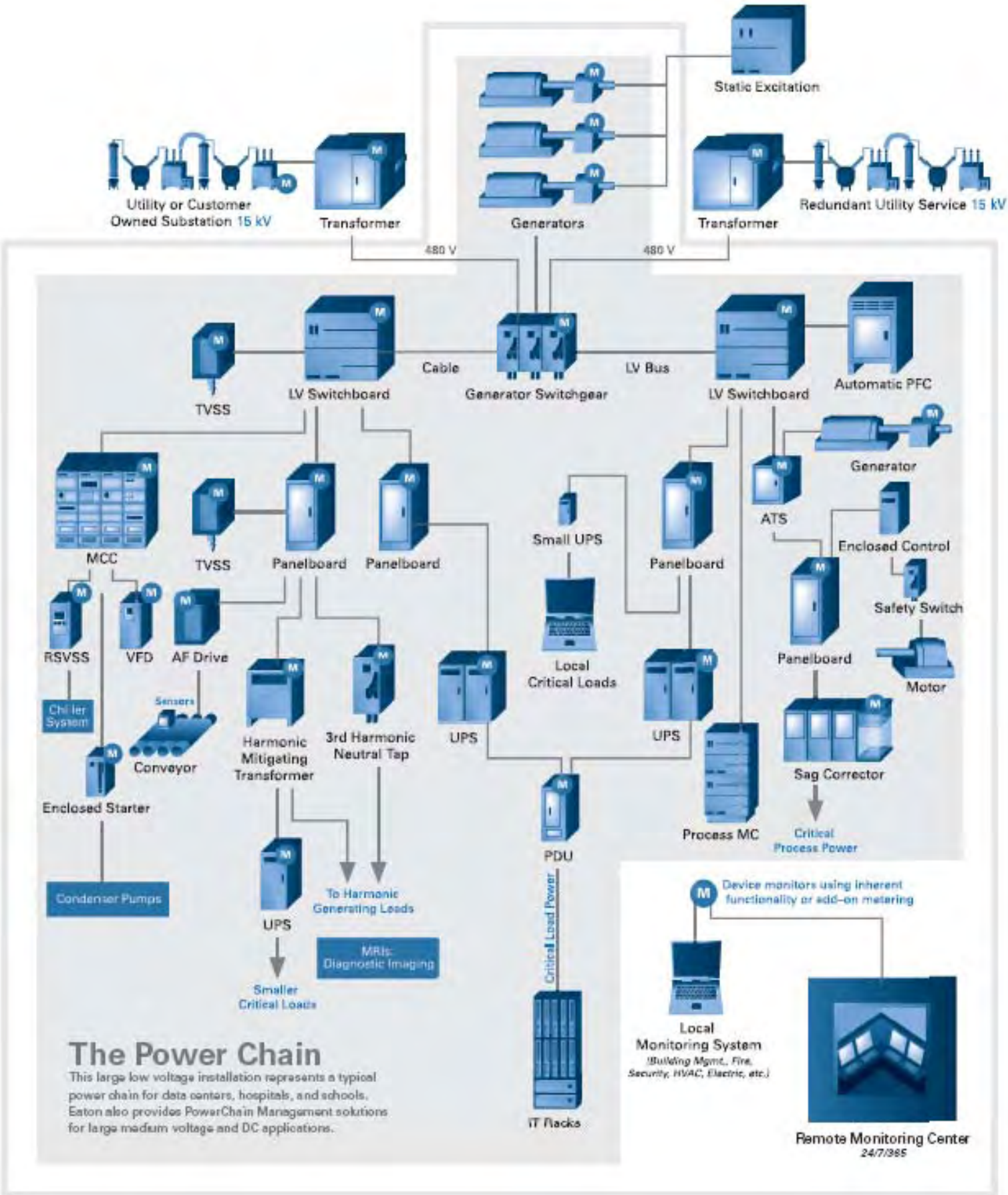
Facilities Maintenance and Management Schedule # 03FAC

Special Item Numbers (SIN):

003-100 Ancillary Supplies and/or services, related to facilities maintenance and management solutions for real property, dockside facilities maintenance, repair services and dry docking solutions and Industrial, Aerospace and Marine Coating Solutions
811-004 Electrical and all Utility Services limited to Facility Maintenance
871-100 Ancillary Supplies and/or Services, relating to Energy Management, Water Conservation and Support Services
871-202 Energy Management Planning & Strategies
871-203 Training on Energy Management
871-204 Metering Services
871-205 Energy Program Support Services
871-206 Building Commissioning Services
871-207 Energy Audit Services
871-209 Innovations in Energy
871-210 Water Conservation
871-299 Introduction of New Services

Contract Number : GS-06F-0023R
Contract Expires: December 7, 2014
Eaton Corporation
8609 Six Forks Rd
Raleigh NC 27615
(800) 472-8041

Business Size: Large
http://www.eaton.com/gsa
Effective: 03/05/2012
Revised: 03/05/2012
Through Modification PS-0022


Static Excitation
Utility or Customer Owned Substation 15 kV
Transformer
Generators
Transformer
Redundant Utility Service 15 kV
480 V
480 V
TVSS
LV Switchboard
Cable
Generator Switchgear
LV Bus
LV Switchboard
Automatic PFC
Generator
MCC
TVSS
Panelboard
Panelboard
Small UPS
Panelboard
ATS
Enclosed Control
Safety Switch
RSVSS
VFD
AF Drive
Local Critical Loads
Panelboard
Motor
Chiller System
Sensors
Harmonic Mitigating Transformer
3rd Harmonic Neutral Tap
UPS
UPS
Sag Corrector
Conveyor
Enclosed Starter
PDU
Process MC
Critical Process Power
Condenser Pumps
UPS
To Harmonic Generating Loads
MRIs: Diagnostic Imaging
Smaller Critical Loads
Critical Load Power
IT Racks
Device monitors using inherent functionality or add-on metering
Local Monitoring System
(Building Mgmt., Fire, Security, HVAC, Electric, etc.)
Remote Monitoring Center
24/7/365
The Power Chain
This large low voltage installation represents a typical power chain for data centers, hospitals, and schools. Eaton also provides PowerChain Management solutions for large medium voltage and DC applications.

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CUSTOMER INFORMATION

1. **Description of Work Descriptions for Pre-Negotiated Labor Categories:**

a. **Special Consultant** – Special or unique analysis or design.

b. **Power System Analyst** – Analyze power system irregularities or new additions.

c. **Manager –** Manage projects or groups of engineers

d. **Supervisor** – Manage projects or groups of engineers.

e. **Senior Engineer** – Manage projects or groups of engineers.

f. **Service Engineer (Contract)** – Lead engineer to troubleshoot, upgrade or lead preventive maintenance work.

g. **Service Engineer (Demand)** – Immediate request for a Service Engineer as above.

h. **Technicians** – Lead technician for minor troubleshooting or lead preventive maintenance work.

i. **Technician, Maintenance** – Performs minor maintenance or testing.

j. **Excitation Systems Specialist** – Specialist on excitation systems.

k. **System Integration Technician** – Lead Technician for non-complex integration of products.

l. **Master Electrician** – Lead electrician to perform electrical construction work.

m. **Maintenance Electrician** – Support Electrician to perform minor maintenance and testing.

n. **Journeyman** – Electrician to support a master electrician.

o. **Apprentice** – Electrician to support a Journeyman or Master Electrician.

Awarded Special Item Numbers-SIN DESCRIPTION:

003-100 Ancillary Supplies and/or services, related to facilities maintenance and management solutions for real property, dockside facilities maintenance, repair services and dry docking solutions and Industrial, Aerospace and Marine Coating Solutions

811-004 Electrical and all utility services unlimited to Facility Maintenance

871-100 Ancillary Supplies and/or Services, relating to Energy Management, Water Conservation and Support Services. Ancillary supplies and/pr services are support supplies and/or services which are not within the scope of any other SIN on this schedule.

871-202 Energy Management Planning & Strategies. A four-phase comprehensive energy management solution consisting of all four phases of an energy project and could pertain to a variety of energy projects that include, but are not limited to, renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED.

871-203 Training on Energy Management. Including, but not limited to, reducing energy consumption, mitigating risk with energy systems, operating systems efficiently, making energy efficient system choices, and energy efficient buildings certification programs such as LEED.

871-204 Metering Services. Including, but not limited to, the installation of metering equipment and software used for the collections of data and measurement of energy consumption through electric, gas, water or steam utilities.

871-205 Energy Program Support Services. Including, but not limited to, energy choice analysis and/or feasibility studies;billing and management oversight to include utility bill auditing;utility bill data base set up and management;reporting; bill itemization and allocation; bill payment and assistance in preparing energy services related agency statements of work.

871-206 Building Commissioning Services. Including, but not limited to, comprehensive building commissioning services on new construction, major modernization projects, and existing energy consuming buildings and facilites designed to ensure the building systems are designed and built to operate as efficiently as possible.

871-207 Energy Audit Services. Including, but not limited, devloping, executing, and reporting on audit plans and/or perform energy and water audit services. Energy audits may range from cursory to comprehensive.

871-209 Innovations in Energy. Innovative approaches to renewable and/or sustainability services, and energy management technology and services.

871-210 Water Conservation. Services and consulting related to the reduction of water usage, reduction of potable water consumption intensity, reduction of industrial, landscaping and agricultural water consumption, promoting, and implementing water reuse strategies, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow.

871-299 Introduction of New Services. A new service may be a task, procedure, or product existing in the commercial market which is being developed, improved, or not yet introduced to the Federal Government or not currently available under any GSA contract, but is categorically related to this procurement.

2. **Maximum Order**: Dollar amounts listed below are per order, per SIN.

SIN	DESCRIPTION	MAX ORDER
003-100	Ancillary Supplies & Services, relating to Facilities Maintenance	$1,000,000.00
811-004	Electrical & Utility Services limited to Facility Maintenance	$750,000.00
871-100	Ancillary Supplies & Services, related to Energy Management	$1,000,000.00
871-202	Energy Management Planning & Strategies	$1,000,000.00
871-203	Training on Energy Management	$1,000,000.00
871-204	Metering Services	$1,000,000.00
871-205	Energy Program Support Services	$1,000,000.00
871-206	Building Commissioning Services	$1,000,000.00
871-207	Energy Audit Services	$1,000,000.00
871-209	Innovations in Energy	$1,000,000.00
871-210	Water Conservation	$1,000,000.00
871-299	Introduction of New Services	$1,000,000.00

Orders exceeding the above maximum orders levels will be accepted by Eaton Corporation unless that order(s) is returned to the ordering office within 5 workdays after receipt, with written notice stating Eaton Corporation's intent not to ship the item(s) called for and the reasons.

3. **Minimum Order**: $100.00 per order

4. **Geographic Coverage (delivery area)**: 48 Contiguous States, Alaska, Hawaii, Puerto Rico and Washington, DC

5. **Points of Production**: See **pages 4 to 5**.

6. **Discount from Commercial List Prices**: 15 percent. See **pages 14** and **16**.
The contract price excludes all Federal, State, and local taxes and duties levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract.
The government customer will be charged all applicable taxes unless an exemption certificate is provided.

7. **Quantity Discounts**: Up to 20 percent on selected labor categories for projects with estimated annual value of $750,000 and greater per facility/installation. See **pages 17** and **19**.

8. **Prompt Payment Terms**: Net 30 Days

9. **Government Commercial Credit Card**: American Express, MasterCard and VISA accepted.

10. **Foreign Items**: None

11. **Delivery:**
a. **Time of Delivery**: Not Applicable. Service personnel will be on site.
b. **Expedited Delivery**: Not Applicable
c. **Overnight and 2-Day Delivery**: Not Applicable.
d. **Urgent Requirements**: Emergency maintenance service is available for non-standard work hours, weekends and holidays.

12. **FOB Point**:
a. FOB Destination within the 48 contiguous states, Washington, DC, and to a CONUS port or consolidation point for orders received from overseas activities.
b. FOB Origin for shipments to Alaska, Hawaii and Commonwealth of Puerto Rico.
c. Any non-commercial standard shipment methods will be outside the scope of the contract and may be subject to a surcharge. Noncommercial shipments include accelerated delivery, inside deliveries, export packaging, and shipping items ordered on a single purchase order to multiple locations. Direct shipment to overseas locations may be subject to a surcharge.
d. Shipments via U.S. Postal Service

(USPS) to APO and PO Box addresses involve non-commercial standard shipping methods, are outside the scope of the contract and may be subject to a surcharge.
e. Orders placed for the USPS for delivery to a USPS facility will be shipped via the use of the USPS, unless the Contracting Officer grants a waiver of this requirement. The USPS requirement for mail ability is 70 pounds or less, combined length and girth not more than 108 inches, etc. Other commercial services will not be used, but this does not preclude the delivery by Eaton Corporation or distributor vehicles. These shipments via the USPS are outside the scope of the contract and may be subject to a surcharge.

13. **Ordering Addresses**: Contact Eaton Corporation representatives at the Points of Production or the local supporting Eaton Corporation Engineering Services & Systems Division (ESSD) Sales Office.

14. **Payment Addresses**:
a. Payment address is based on the billing address of the respective government customer as follows:
Billing Address Zip
Bank / Address Codes Starting With
Eaton Corporation 080-084
PO Box 905473 133-135
Charlotte, NC 28290-5473 168
170-183
189
195-199
201
220-253
258-259
261-266
268-329
334-359
362
370-379
384-385
403-409
411-418
425-426
437-439
Eaton Corporation 004-035
PO Box 93531 038-049
Chicago, IL 60673-3531 060-079
085-132
136
140-147
150-167
190-194

15. **Warranty and Liability Provision**:
Standard Commercial. See Selling Policy Distribution and Control Products and Services 25-000, General Terms and Conditions of Sale and Selling Policy PCB Service, General Terms and Conditions of Sales.
200
202-219
254-257
260
267
330-333
360-361
363-368
380-383
386
400-402
410
419-424
427-436
440-579
589-658
680-704
723
759
773
776-777
800-807
816-864
889-893
945-948
979-985
988-994
Eaton Corporation 036-037
PO Box 730455 050-059
Dallas, TX 75373-0455 137-139
148-149
169
184-188
369
387-397
580-588
660-679
705-722
724-758
760-772
774-775
778-799
865-885
Eaton Corporation 808-815
PO Box 100193 894-944
Pasadena, CA 91189-0193 949-978
986
995-999
Eaton Corporation All Puerto
PO Box 71353 Rico
San Juan, PR 00936-1353 Locations
b. Payments sent by o**vernight express mail** (FedEx, UPS, etc.) must be addressed as follows, with

Eaton Corp 93531 on the OUTSIDE of the package:
Bank One
525 West Monroe
8th Floor Mailroom
Chicago, IL 60661

16. **Export Packing Charges**: Any export packing requirements will be outside the scope of the contract and may be subject to a surcharge.

17 **Terms and Conditions of Government Purchase Card Acceptance:** Government Purchase Card is accepted. Purchase level authority will be verified prior to shipment of ordered products.

18. **Terms and Conditions of Rental, Maintenance, and Repair:** To be negotiated on a task order basis.

19. **Terms and Conditions of Installation**: To be negotiated on a task order basis.

20. **Terms and Conditions of Repair Parts**: The terms and conditions of repair will be in accordance with Eaton's 25-000 starting on page 1

20a. **Terms and Conditions of Other Services**: Other electrical services terms and conditions will also be, In accordance with Eaton 25-000 starting on page 7

21. **List of Service and Distribution Points**: Same as Points of Production.

22. **List of Participating Distributors**: None.

23. **Preventive Maintenance**: To be negotiated on a task order basis.

24. **Environmental Attributes**:
a. Special Attributes: None
b. Section 508 Compliance: Not Applicable

25. **DUNS Number**:
Eaton Corporate…..830991832
Raleigh, NC……..…038006110

26. **Central Contractor Registration (CCR)**:
Raleigh, NC….CAGE……..…31795

27. **Taxpayer Identification Number (TIN)**:
Eaton Corporate….34-1756467

28. **Other**: General terms and conditions of Selling Policy PCB Service, General Terms and Conditions of Sales, shall apply in its entirety.

29. **Miscellaneous:** For a listing of Contract clauses which are inclusive clauses of the Schedule Contract.

30. **Recovery Purchasing:** State and local governments are authorized to use GSA Schedules for disaster recover as provided for in Section 833 of the National Defense Authorization Act for Fiscal Year 2007 (P.L. 109-364). Specifically, it authorizes the use of Federal Supply Schedules by state and local governments to facilitate recovery from major disasters, terrorism, nuclear, biological, chemical, or radiological attacks. The disaster must be declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act. State and local government entities means: the states of the United States, counties, municipalities, cities, towns, townships, tribal governments, public authorities (including public or Indian housing agencies under the United States Housing Act of 1937), school districts, colleges and other institutions of higher education, council of governments (Incorporated or not), regional or interstate government entities, or any other agency or instrumentality of the preceding entities (including any local educational agency or institution of higher education), and including legislative and judicial departments.
Recovery purchasing includes advance purchasing and pre-positioning in preparation of a disaster.

31. **Travel Mileage**: Mileage is charged at $0.68 per mile if the work location is >60 miles (one way) from the Eaton Corporation Service Center.

Contract No. GS-06F-0023R

Eaton Electrical Sales Offices	
Alaska	
Anchorage	907-564-8550
Alabama	
Birmingham	205-403-3850
Dothan	334-792-1142
Mobile	334-415-3744
Arkansas	
Fayetteville (Bentonville)	479-271-6258
North Little Rock	501-791-2880
Arizona	
Phoenix (Tempe)	480-449-4212
Tucson	520-531-2380
California	
Bakersfield	661-396-2557
Fresno	209-448-1780
Los Angeles (Diamond Bar)	909-869-8200
Sacramento (Roseville)	916-780-4100
San Diego	619-291-4211
San Francisco (Lafayette)	925-454-3700
Colorado	
Denver (Littleton)	303-738-2300
Connecticut	
Hartford (Rocky Hill)	860-258-1949
Stratford	203-377-5838
Florida	
Deerfield Beach	954-698-0068
Jacksonville	904-292-5350
Orlando	407-772-3106
Miami Lakes	305-512-8201
Pensacola	850-479-3264
Sarasota	941-378-5404
Tampa	813-287-7000
Georgia	
Atlanta (Smryna)	678-309-4201
Columbus	706-322-7282
Macon	478-471-0500
Valdosta	229-249-9818
Hawaii	
Honolulu	808-594-4504
Iowa	
Cedar Rapids	913-378-9554
Des Moines (Urbandale)	515-334-8955
Idaho	
Boise	208-323-2802
Illinois	
Chicago (Glendale Heights)	630-260-6301
Decatur	217-872-1965
Peoria	309-649-1831
Rock Island	563-344-7800
Rockford	815-398-6585
Indiana	
Evansville	812-476-7581
Fort Wayne	260-483-6700
Indianapolis	317-334-4500
Kansas	
Kansas City (Lenexa)	913-327-3600
Wichita	316-263-0611
Kentucky	
Lexington	859-278-2135
Louisville	502-961-5500
Paducah	502-898-8322
Louisiana	
Baton Rouge	504-293-0111
New Orleans (Metairie)	504-849-3374
Shreveport	318-868-7488
Massachusetts	
Boston (Franklin)	774-235-0200
Maryland	
Columbia	410-720-6700
Maine	
Augusta	207-623-7749
Michigan	
Grand Rapids	616-559-3500
Lansing	517-321-6292
Saginaw	989-753-5355
Southfield (Novi)	248-374-5100
Minnesota	
Duluth	218-727-9156
Minneapolis (Minnetonka)	952-939-5400
Missouri	
Springfield	417-882-8880
St Louis	636-717-3400
Mississippi	
Jackson	601-987-4706
Montana	
Bozeman	406-585-8087
Nebraska	
Omaha	402-339-3208
New Hampshire	
Bedford	603-543-3525
New Jersey	
Edison	732-767-9600
New Mexico	
Albuquerque	505-828-3800
Nevada	
Las Vegas	702-222-0332
Reno	775-852-7575
New York	
Albany	518-433-1175
Buffalo (Amherst)	716-691-4333
New York City	212-319-2100
Rochester (Fairport)	716-381-0510
Syracuse	315-437-7201
North Carolina	
Asheville (Arden)	828-687-3413
Charlotte	704-529-3536
Greensboro	336-282-0572
Raleigh	919-845-3550
Ohio	
Cincinnati	513-387-2000
Cleveland	216-265-2726
Columbus (Westerville)	614-899-4100
Dayton	937-431-3290
Toledo	419-867-2289
Willoughby	216-523-6778
Oklahoma	
Oklahoma City	405-947-3729
Tulsa	918-627-3312
Oregon	
Eugene (Lebanon)	541-505-7621
Medford	541-776-4849
Portland (Lake Oswego)	503-582-2712
Pennsylvania	
Allentown	610-391-8850
Philadelphia (Boothwyn)	610-497-6100
Pittsburgh	412-893-3646
York	717-757-1071
Puerto Rico	
Guaynabo	787-783-8300
South Carolina	
Charleston	843-529-1632
Columbia	803-799-2684
Greenville	864-232-5698
Tennessee	
Chattanooga	423-634-3239
Kingsport (Bristol)	423-989-3001
Knoxville (Rockford)	865-702-7200
Memphis	901-737-0200
Nashville	615-460-1600
Texas	
Austin	512-373-5800
Corpus Christi	512-857-8195
Dallas	817-410-1724
El Paso	915-779-5016
Houston	713-849-1600
Lubbock	806-765-0092
San Antonio	210-366-0093
Tyler	903-534-1800
Utah	
Salt Lake City	801-363-4788
Virginia	
Charlottesville	804-973-9299
Norfolk (Chesapeake)	757-424-5556
Richmond	804-285-2096
Roanoke	540-345-7809
Washington	
Kennewick	509-735-1551
Seattle (Bellevue)	425-644-5800
Spokane	509-922-4055
Wisconsin	
Appleton	920-380-2407
LaCrosse	608-796-2770
Milwaukee (Brookfield)	262-860-2202
West Virginia	
Charleston (Hurricane)	304-757-9556
Scott Depot	304-757-0617

Eaton Electrical Services and Systems Division (ESSD)	
Alabama	
Birmingham (Pelham)	205-403-3800
Mobile (Theodore)	334-443-7171
Alaska	
Anchorage	907-562-8559
Arizona	
Phoenix (Tempe)	480-449-4270
California	
Los Angeles (Diamond Bar)	909-869-8200
Sacramento	916-780-4141
San Diego	619-291-4211
San Francisco (Lafayette)	925-454-3600
Colorado	
Denver (Littleton)	303-738-2350
Florida	
Miami (Deerfield Beach)	954-571-8282
Georgia	
Atlanta (Smyrna)	678-309-4242
Hawaii	
Honolulu	888-313-3212
Illinois	
Chicago (Glendale Heights)	630-260-6302
Kentucky	
Louisville	502-961-5500
Louisiana	
Baton Rouge/New Orleans	225-756-1622
West Monroe	318-329-2102
Massachusetts	
Boston (Franklin)	774-235-0250
Maine	
Augusta (Winthrop)	207-377-5742
Maryland	
Baltimore (Elkridge)	410-379-0157
Michigan	
Detroit (Novi)	248-374-5220
Grand Rapids	616-559-3500
Minnesota	
Duluth	218-722-5300
Minneapolis (Minnetonka)	612-912-1330
Kansas	
Kansas City (Lenexa)	913-327-3600
Missouri	
St Louis	636-717-3599
North Carolina	
Raleigh/Durham	919-990-1580
New Jersey	
Union	908-624-2370
New Mexico	
Albuquerque	505-884-2410
Nevada	
Las Vegas	702-309-4092
New York	
Buffalo (Amherst)	716-691-0008
Long Island/New York City (Edison, NJ)	908-624-2350
Mohawk	315-866-3170
North Carolina	
Raleigh/Durham	919-990-1580

Ohio	
Cleveland (Parma)	216-265-2799
Oklahoma	
Oklahoma City	405-947-3729
Oregon	
Portland (Lake Oswego)	503-675-3461
Pennsylvania	
Philadelphia (Boothwyn)	610-364-2600
Pittsburgh (Warrendale)	724-779-5800
Tennessee	
Knoxville (Rockford)	865-577-1220
Texas	
Austin	512-302-4011
Beaumont	713-948-8235
Dallas (Grapevine)	817-410-1624
Houston	713-948-8235
Tyler	903-534-1800
Virginia	
Richmond (Sandston)	804-328-4701
Washington	
Seattle (Bellevue)	425-644-6250
Wisconsin	
Appleton	920-380-2430
West Virginia	
Hurricane	304-760-2190
Skelton	304-256-3918

Distribution and Control Products and Services 25-000

DOMESTIC U.S.A. GENERAL TERMS AND CONDITIONS OF SALE, Effective: February 20, 2006 Supersedes Selling Policy 25-000, Pages 1-4, dated May 16, 2005

Terms and Conditions of Sale
The Terms and Conditions of Sale set forth herein, and any supplements which may be attached hereto, constitute the full and final expression of the contract for the sale of products or services (hereinafter referred to as Product(s) or Services by Eaton Electrical Inc. (hereinafter referred to as Seller) to the Buyer, and supersedes all prior quotations, purchase orders, correspondence or communications whether written or oral between the Seller and the Buyer. Notwithstanding any contrary language in the Buyer's purchase order, correspondence or other form of acknowledgment, Buyer shall be bound by these Terms and Conditions of Sale when it sends a purchase order or otherwise indicates acceptance of this contract, or when it accepts delivery from Seller of the Products or Services. THE CONTRACT FOR SALE OF THE PRODUCTS OR SERVICES IS EXPRESSLY LIMITED TO THE TERMS AND CONDITIONS OF SALE STATED HEREIN. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY BUYER ARE REJECTED UNLESS EXPRESSLY AGREED TO IN WRITING BY SELLER. No contract shall exist except as herein provided.

Complete Agreement
No amendment or modification hereto nor any statement, representation or warranty not contained herein shall be binding on the Seller unless made in writing by an authorized representative of the Seller. Prior dealings, usage of the trade or a course of performance shall not be relevant to determine the meaning of this contract even though the accepting or acquiescing party had knowledge of the nature of the performance and opportunity for objection.

Quotations
Written quotations are valid for 30 days from its date unless otherwise stated in the quotation or terminated sooner by notice.

Verbal quotations, unless accepted, expire the same day they are made.

A complete signed order must be received by Seller within 20 calendar days of notification of award, otherwise the price and shipment will be subject to re-negotiation.

Termination and Cancellation
Any order may be terminated by the Buyer only by written notice ~~and upon payment of reasonable termination charges, including all costs plus profit~~.

~~Seller shall have the right to cancel any order at any time by written notice if Buyer breaches any of the terms hereof, becomes the subject of any proceeding under state or federal law for the relief of debtors, or otherwise becomes insolvent or bankrupt, generally does not pay its debts as they become due or makes an assignment for the benefit of creditors.~~

Prices
~~All prices are subject to change without notice. In the event of a price change, the effective date of the change will be the date of the new price or discount sheet, letter or telegram. All quotations made or orders accepted after the effective date will be on the new basis. For existing orders, the price of the unshipped portion of an order will be the price in effect at time of shipment.~~

Price Policy – Products and Services
When prices are quoted as firm for quoted shipment, they are firm provided the following conditions are met:

1. The order is released with complete engineering details.
2. Shipment of Products are made, and Services purchased are provided within the quoted lead time.
3. When drawings for approval are required for any Products, the drawings applicable to those Products must be returned within 30① calendar days from the date of the original mailing of the drawings by Seller. The return drawings must be released for manufacture and shipment and must be marked "APPROVED" or "APPROVED AS NOTED". Drawing re-submittals which are required for any other reason than to correct Seller errors will not extend the 30-day period.

~~If the Buyer initiates or in any way causes delays in shipment, provision of Services or return of approval drawings beyond the periods stated above, the price of the Products or Services will be increased 1% per month or fraction thereof up to a maximum of 18 months from the date of the Buyer's order. For delays resulting in shipment or provision of Services beyond 18 months from the date of the Buyer's order, the price must be renegotiated.~~

Price Policy - BLS
Refer to Price Policy 25-050.

~~**Minimum Billing**~~
~~Orders less than $1,000 will be assessed a shipping and handling charge of **5%** of the price of the order, with a minimum charge of $25.00 unless noted differently on Product discount sheets.~~

Taxes
The price does not include any taxes. Buyer shall be responsible for the payment of all taxes applicable to, or arising from the transaction, the Products, its sale, value, or use, or any Services performed in connection therewith regardless of the person or entity actually taxed.

TERMS OF PAYMENT

Products
~~Acceptance of all orders is subject to the Buyer meeting Seller's credit requirements. Terms of payment are subject to change for failure to meet such requirements. Seller reserves the right at any time to demand full or partial payment before proceeding with a contract of sale as a result of changes in the financial condition of the Buyer.~~ Terms of Payment are either Net 30 days from the date of invoice of each shipment ~~or carry a cash discount based on Product type~~. Specific payment terms for Products are outlined in the applicable Product discount schedules.

Services
Terms of payment are net within 30 days from date of invoice for orders amounting to less than $50,000.00.

Terms of payment for orders exceeding $50,000.00 shall be made according to the following:

~~1. Twenty percent (20%) of order value with the purchase order payable 30 days from date of invoice.~~
~~2. Eighty percent (80%) of order value in equal monthly payments over the performance period payable 30 days from date of invoice.~~

~~Except for work performed (i) under a firm fixed price basis or (ii) pursuant to terms of a previously priced existing contract between Seller and Buyer, invoices for work performed by Seller shall have added and noted on each invoice a charge of 3% (over and above the price of the work) which is related to Seller compliance with present and proposed environmental, health, and safety regulations associated with prescribed requirements covering hazardous materials management and employee training, communications, personal protective equipment, documentation and record keeping associated therewith.~~

Adequate Assurances
If, in the judgment of Seller, the financial condition of the Buyer, at any time during the period of the contract, does not justify the terms of payment specified, Seller may require full or partial payment in advance.

①60 days for orders through contractors to allow time for their review and approval before and after transmitting them to their customers.

Delayed Payment
If payments are not made in accordance with these terms, a service charge will, without prejudice to the right of Seller to immediate payment, be added in an amount equal to the lower of 1.5% per month or fraction thereof or the highest legal rate on the unpaid balance.

Freight
Freight policy will be listed on the Product discount sheets, or at option of Seller one of the following freight terms will be quoted.

F.O.B. – P/S – Frt./Ppd. and Invoiced
Products are sold F.O.B. point of shipment freight prepaid and invoiced to the Buyer.

F.O.B. - P/S - Frt./Ppd. and Allowed
Products sold are delivered F.O.B. point of shipment, freight prepaid and included in the price.

F.O.B. Destination - Frt./Ppd. and Allowed
At Buyer's option, Seller will deliver the Products F.O.B. destination freight prepaid and 2% will be added to the net price.
The term "freight prepaid" means that freight charges will be prepaid to the accessible common carrier delivery point nearest the destination for shipments within the United States and Puerto Rico unless noted differently on the Product discount sheets. For any other destination contact Seller's representative.

Shipment and Routing
Seller shall select the point of origin of shipment,, the method of transportation, the type of carrier equipment and the routing of the shipment.

If the Buyer specifies a special method of transportation, type of carrier equipment, routing, or delivery requirement, Buyer shall pay all special freight and handling charges.

When freight is included in the price, no allowance will be made in lieu of transportation if the Buyer accepts shipment at factory, warehouse, or freight station or otherwise supplies its own transportation.

Risk of Loss
Risk of loss or damage to the Products shall pass to Buyer at the F.O.B. point.

Concealed Damage
Except in the event of F.O.B. destination shipments, Seller will not participate in any settlement of claims for concealed damage.

When shipment has been made on an F.O.B. destination basis, the Buyer must unpack immediately and, if damage is discovered must:

1. Not move the Products from the point of examination.
2. Retain shipping container and packing material.
3. Notify the carrier in writing of any apparent damage.
4. Notify Seller representative within 72 hours of delivery.
5. Send Seller a copy of the carrier's inspection report.

Witness Tests/Customer Inspection
Standard factory tests may be witnessed by the Buyer at Seller's factory for an additional charge calculated at the rate of $2,500 per day (not to exceed eight (8) hours) per Product type. Buyer may final inspect Products at the Seller's factory for $500 per day per Product type.

Witness tests will add one (1) week to the scheduled shipping date. Seller will notify Buyer fourteen (14) calendar days prior to scheduled witness testing or inspection. In the event Buyer is unable to attend, the Parties shall mutually agree on a rescheduled date. However, Seller reserves the right to deem the witness tests waived with the right to ship and invoice Products.

Held Orders
For any order held, delayed or rescheduled at the request of the Buyer, Seller may, at its sole option (1) require payment to be based on any reasonable basis, including but not limited to the contract price, and any additional expenses, or cost resulting from such a delay;(2) store Products at the sole cost and risk of loss of the Buyer; and/or (3) charge to the Buyer those prices under the applicable price policy. Payment for such price, expenses and costs, in any such event, shall be due by Buyer within thirty (30) days from date of Seller's invoice therefore." Any order so held delayed or rescheduled beyond six (6) months will be treated as a Buyer termination.

Drawing Approval
Seller will design the Products in line with, in Seller's judgment, good commercial practice. If at drawing approval Buyer makes changes outside of the design as covered in their specifications, Seller will then be paid reasonable charges and allowed a commensurate delay in shipping date based on the changes made.

Drawing Re-Submittal
When Seller agrees to do so in its quotation, Seller shall provide Buyer with the first set of factory customer approval drawing(s) at Seller's expense. The customer approval drawing(s) will be delivered at the quoted delivery date. If Buyer requests drawing changes or additions after the initial factory customer approval drawing(s) have been submitted by Seller, the Seller, at its option, may assess Buyer drawing charges. Factory customer approval drawing changes required due to misinterpretation by Seller will be at Seller's expense. Approval drawings generated by Bid-Manager are excluded from this provision.

WARRANTY

Warranty For Products
Seller warrants that the Products manufactured by it will conform to Seller's applicable specifications and be free from failure due to defects in workmanship and material for one (1) year from the date of installation of the Product or eighteen (18) months from the date of shipment of the Product, whichever occurs first.

In the event any Product fails to comply with the foregoing warranty Seller will, at its option, either (a) repair or replace the defective Product, or defective part or component thereof, F.O.B. Seller's facility freight prepaid, or (b) credit Buyer for the purchase price of the Product. All warranty claims shall be made in writing.

Seller requires all non-conforming Products be returned at Seller's expense for evaluation unless specifically stated otherwise in writing by Seller.

This warranty does not cover failure or damage due to storage, installation, operation or maintenance not in conformance with Seller's recommendations and industry standard practice or due to accident, misuse, abuse or negligence. This warranty does not cover reimbursement for labor, gaining access, removal, installation, temporary power or any other expenses, which may be incurred in connection with repair or replacement.

This warranty does not apply to equipment not manufactured by Seller. Seller limits itself to extending the same warranty it receives from the supplier.

Extended Warranty for Products
If requested by the Buyer and specifically accepted in writing by Seller, the foregoing standard warranty for Products will be extended from the date of shipment for the period and price indicated below:

24 months – 2% of Contract Price
30 months – 3% of Contract Price
36 months – 4% of Contract Price

Special Warranty (In and Out) for Products
If requested by the Buyer and specifically accepted in writing by Seller, Seller will, during the warranty period for Products, at an additional cost of 2% of the contract price, be responsible for the direct cost of:

1. Removing the Product from the installed location.
2. Transportation to the repair facility and return to the site.
3. Reinstallation on site.

The total liability of Seller for this Special Warranty for Products is limited to 50% of the contract price of the particular Product being repaired and excludes expenses for removing adjacent apparatus, walls, piping, structures, temporary service, etc.

Warranty For Services
Seller warrants that the Services performed by it hereunder will be

performed in accordance with generally accepted professional standards.

The Services, which do not so conform, shall be corrected by Seller upon notification in writing by the Buyer within one (1) year after completion of the Services.
Unless otherwise agreed to in writing by Seller, Seller assumes no responsibility with respect to the suitability of the Buyer's, or its customer's, equipment or with respect to any latent defects in equipment not supplied by Seller. This warranty does not cover damage to Buyer's, or it's customer's, equipment, components or parts resulting in whole or in part from improper maintenance or operation or from their deteriorated condition. Buyer will, at its cost, provide Seller with unobstructed access to the defective Services, as well as adequate free working space in the immediate vicinity of the defective Services and such facilities and systems, including, without limitation, docks, cranes and utility disconnects and connects, as may be necessary in order that Seller may perform its warranty obligations. The conducting of any tests shall be mutually agreed upon and Seller shall be notified of, and may be present at, all tests that may be made.

Warranty for Power Systems Studies
Seller warrants that any power systems studies performed by it will conform to generally accepted professional standards. Any portion of the study, which does not so conform, shall be corrected by Seller upon notification in writing by the Buyer within six (6) months after completion of the study. All warranty work shall be performed in a single shift straight time basis Monday through Friday. In the event that the study requires correction of warranty items on an overtime schedule, the premium portion of such overtime shall be for the Buyer's account.

Limitation on Warranties for Products, Services and Power Systems Studies
THE FOREGOING WARRANTIES ARE EXCLUSIVE EXCEPT FOR WARRANTY OF TITLE. SELLER DISCLAIMS ALL OTHER WARRANTIES INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

CORRECTION OF NON-CONFORMITIES IN THE MANNER AND FOR THE PERIOD OF TIME PROVIDED ABOVE SHALL CONSTITUTE SELLER'S SOLE LIABILITY AND BUYER'S EXCLUSIVE REMEDY FOR FAILURE OF SELLER TO MEET ITS WARRANTY OBLIGATIONS, WHETHER CLAIMS OF THE BUYER ARE BASED IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY), OR OTHERWISE.

Asbestos
Federal Law requires that building or facility owners identify the presence, location and quantity of asbestos containing material (hereinafter "ACM") at work sites. Seller is not licensed to abate ACM. Accordingly, for any contract which includes the provision of Services, prior to (i) commencement of work at any site under a specific Purchase Order, (ii) a change in the work scope of any Purchase Order, the Buyer will certify that the work area associated with the Seller's scope of work includes the handling of Class II ACM, including but not limited to generator wedges and high temperature gaskets which include asbestos materials. The Buyer shall, at its expense, conduct abatement should the removal, handling, modification or reinstallation, or some or all of them, of said Class II ACM be likely to generate airborne asbestos fibers; and should such abatement affect the cost of or time of performance of the work then Seller shall be entitled to an equitable adjustment in the schedule, price and other pertinent affected provisions of the contract.

Compliance with Nuclear Regulation
Seller's Products are sold as commercial grade Products not intended for application in facilities or activities licensed by the United States Nuclear Regulatory Commission for atomic purposes. Further certification will be required for use of the Products in any safety-related application in any nuclear facility licensed by the U.S. Nuclear Regulatory Commission.

Returning Products
Authorization and shipping instructions for the return of any Products must be obtained from Seller before returning the Products.
When return is occasioned due to Seller error, full credit including all transportation charges will be allowed.

Product Notices
Buyer shall provide the user (including its employees) of the Products with all Seller supplied Product notices, warnings, instructions, recommendations, and similar materials.

Force Majeure
Seller shall not be liable for failure to perform or delay in performance due to fire, flood, strike or other labor difficulty, act of God, act of any governmental authority or of the Buyer, riot, embargo, fuel or energy shortage, car shortage, wrecks or delays in transportation, or due to any other cause beyond Seller's reasonable control. In the event of delay in performance due to any such cause, the date of delivery or time for completion will be extended by a period of time reasonably necessary to overcome the effect of such delay.

Liquidated Damages
Contracts which include liquidated damage clauses for failure to meet shipping or job completion promises are not acceptable or binding on Seller, unless such clauses are specifically accepted in writing by an authorized representative of the Seller at its headquarters office.

Patent Infringement
Seller will defend or, at its option, settle any suit or proceeding brought against Buyer, or Buyer's customers, to the extent it is based upon a claim that any Product or part thereof, manufactured by Seller or its subsidiaries and furnished hereunder, infringes any United States patent, other than a claim of infringement based upon use of a Product or part thereof in a process, provided Seller is notified in reasonable time and given authority, information and assistance (at Seller's expense) for the defense of same. Seller shall pay all legal and court costs and expenses and court-assessed damages awarded therein against Buyer resulting from or incident to such suit or proceeding. In addition to the foregoing, if at any time Seller determines there is a substantial question of infringement of any United States patent, and the use of such Product is or may be enjoined, Seller may, at its option and expense: either (a) procure for Buyer the right to continue using and selling the Product; (b) replace the Product with non-infringing apparatus; (c) modify the Product so it becomes non-infringing; or (d) as a last resort, remove the Product and refund the purchase price, equitably adjusted for use and obsolescence. In no case does Seller agree to pay any recovery based upon its Buyer's savings or profit through use of Seller's Products whether the use be special or ordinary. The foregoing states the entire liability of Seller for patent infringement.

The preceding paragraph does not apply to any claim of infringement based upon: (a) any modification made to a Product other than by Seller; (b) any design and/or specifications of Buyer to which a Product was manufactured; or (c) the use or combination of Product with other products where the Product does not itself infringe. As to the above-identified claim situations where the preceding paragraph does not apply, Buyer shall defend and hold Seller harmless in the same manner and to the extent as Seller's obligations described in the preceding paragraph. Buyer shall be responsible for obtaining (at Buyer's expense) all license rights required for Seller to be able to use software products in the possession of Buyer where such use is required in order to perform any Service for Buyer.

With respect to a Product or part thereof not manufactured by Seller or its subsidiaries, Seller will attempt to obtain for Buyer, from

the supplier(s), the patent indemnification protection normally provided by the supplier(s) to customers.

Compliance with OSHA
Seller offers no warranty and makes no representation that its Products comply with the provisions or standards of the Occupational Safety and Health Act of 1970, or any regulation issued thereunder. In no event shall Seller be liable for any loss, damage, fines, penalty or expenses arising under said Act.

Limitation of Liability
THE REMEDIES OF THE BUYER SET FORTH IN THIS CONTRACT ARE EXCLUSIVE AND ARE ITS SOLE REMEDIES FOR ANY FAILURE OF SELLER TO COMPLY WITH ITS OBLIGATIONS HEREUNDER.

NOTWITHSTANDING ANY PROVISION IN THIS CONTRACT TO THE CONTRARY, IN NO EVENT SHALL SELLER BE LIABLE IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE FOR DAMAGE TO PROPERTY OR EQUIPMENT OTHER THAN PRODUCTS SOLD HEREUNDER, LOSS OF PROFITS OR REVENUE, LOSS OF USE OF PRODUCTS, COST OF CAPITAL, CLAIMS OF CUSTOMERS OF THE BUYER OR ANY SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES WHATSOEVER, REGARDLESS OF WHETHER SUCH POTENTIAL DAMAGES ARE FORESEEABLE OR IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

THE TOTAL CUMULATIVE LIABILITY OF SELLER ARISING FROM OR RELATED TO THIS CONTRACT WHETHER THE CLAIMS ARE BASED IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE, SHALL NOT EXCEED THE PRICE OF THE PRODUCT OR SERVICES ON WHICH SUCH LIABILITY IS BASED.

PCB Service

Selling Policy
General Terms and Conditions of Sales, Effective June 1, 1999

A. **PCB Projects**
Work to be performed by Cutler-Hammer in servicing, processing or repairing Polychlorinated Biphenyl (PCB) contaminated electrical equipment, including the handling or disposing by Cutler-Hammer of PCBs, PCB solid material and/or equipment or material containing or contaminated with PCBs ("Waste Products") shall hereafter be collectively referred to as a "PCB Project".

Proposal in accordance with the terms and conditions set forth herein, and the price the Buyer agrees to pay to Cutler-Hammer for such work shall be that stated in the Proposal.

B. **PCB Project Indemnification**

1. For PCB Projects as defined in paragraph A., Cutler-Hammer shall indemnify and save the Buyer harmless from and against any:

   (a) Civil fines or penalties arising from Cutler-Hammer's failure to comply with applicable federal, state or local laws, statutes or regulations regulating the handling, transportation, storage or disposal of the Waste Products; provided that Cutler-Hammer reserves its right to contest liability under such law, statute or regulation; or

   (b) Expenses relating to the clean-up of an environmental release of the Waste Product occurring on the Buyer's premises during performance of the work to the extent that the environmental release results from the negligent, willful or unlawful act of Cutler-Hammer; provided that Cutler-Hammer's obligations shall be limited to the clean-up of the environmental release in accordance with the standards of applicable federal, state or local law statute, regulation or governmental directive which regulates the clean-up of the Waste Product, or in the event no applicable standards exist which regulate the environ-mental clean-up of the Waste Products, Cutler-Hammer shall adopt clean-up standards and methods appropriate to the environmental release situation; and provided further that Cutler-Hammer reserves the right to negotiate environmental clean-up methods and standards with the appropriate regulatory agency.

2. Cutler-Hammer's obligation to indemnify the Buyer under the indemnification contained in this paragraph (B) is conditioned upon the Buyer giving Cutler-Hammer timely written notice of any event or proceeding for which indemnification may be sought, and affording Cutler-Hammer the opportunity to take such actions as may be desirable to contain or minimize the consequences of an environmental release and to defend or settle any proceeding on behalf of the Buyer.

3. In no event shall Cutler-Hammer be liable under the indemnification contained in this paragraph (B) for any special, indirect, incidental, or consequential damages whatsoever.

C. **Buyer's Cooperation**
Buyer agrees to cooperate fully with Cutler-Hammer in performance of the PCB Project and to assist Cutler-Hammer in its compliance with all applicable laws, rules and regulations. Buyer acknowledges that its strict compliance with such laws, rules and regulations is essential.

If the scope of work hereunder does not include disposing by Cutler-Hammer of any Waste Product, Buyer shall retain sole responsibility and liability for storing, handling, processing and disposing of any and all such Waste Product at the site prior to commencement of the work hereunder or produced during performance of the work hereunder.

D. **Additional Work**
Any additional work performed by Cutler-Hammer for Buyer, beyond the scope of the Proposal, shall be performed in accordance with these general terms and conditions, and Buyer shall pay Cutler-Hammer for same at Cutler-Hammer's then current rates for such services, or as may be otherwise negotiated by the parties.

E. **Non-Conforming Waste Product**
Cutler-Hammer reserves the right but not the obligation to inspect, sample and/or test the Waste Product prior to or subsequent to assuming title to the Waste Product. If, prior to taking title, the Waste Product is found to be non-conforming, Cutler-Hammer may suspend performance of the PCB Project until Cutler-Hammer and Buyer, acting in good faith, agree upon modifications to the PCB Project. If, after taking title to the Waste Product, the Waste Product is found to be non-conforming, Cutler-Hammer may, upon written notice to Buyer, revoke its acceptance of the Waste Product, at which time title to and responsibility and liability for the Waste Product shall revest in Buyer. Unless Cutler-Hammer and Buyer agree upon appropriate modifications to the PCB Project, Cutler-Hammer will return the Waste Product to Buyer within a reasonable period of time and Buyer shall pay Cutler-Hammer for all charges and expenses in handling, storing or transporting the non-conforming Waste Product.

Cutler-Hammer shall have no liability with respect to the non-conforming Waste Product except for liability resulting solely from its failure to exercise due care in handling the non-conforming Waste Product, and Buyer agrees to indemnify, defend and save harmless Cutler-Hammer from and against all such liabilities, including but not limited to personal injury (including death) and damage to any property, including contamination of the environment.

Waste Product shall be considered non-conforming if it contains constituents or possesses characteristics or properties which are not disclosed in the Waste Product description.

F. **Buyer's Warranties**
The Buyer warrants and represents to Cutler-Hammer that:

(a) Buyer will comply with and fulfill its obligations as set forth herein;

(b) Buyer will comply with any and all applicable law, statute, regulation or any other governmental directive applicable to Buyer with respect to any PCB project; and

(c) Buyer has sole title, or the full right to transfer title, to Waste Product which is tendered.

G. **Governmental Prohibition**
In the event any federal, state or local governmental regulation or act prohibits Cutler-Hammer from completing the PCB Project or servicing and/or repairing, pursuant to the warranty contained herein, Buyer's PCB or PCB contaminated electrical equipment, Cutler-Hammer's sole obligation, and Buyer's exclusive remedy, shall be limited to the refund of the portion of the price reasonably allocated to the uncompleted portion of the PCB Project.

H. **Purchaser's Notification**
Buyer acknowledges the importance of responding promptly to any PCB related problem or condition at the site. Accordingly, Buyer hereby agrees to notify Cutler-Hammer within forty-eight (48) hours after discovery of any PCB related problem or condition created solely by Cutler-Hammer at Buyer's site.

I. **Title and Risk of Loss**
Title and risk of loss to the Waste Product (if disposal of same is part of the PCB Project) shall transfer to Cutler-Hammer's subcontractors upon placement thereof on the vehicles of such subcontractors.

SIN 003 100 Ancillary Supplies and Services, Related to Facilities Maintenance and Management						
Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Low Voltage Bus Duct	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Low Voltage Bus Plugs	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E **See Note Below** http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Medium Voltage Non-Segregated	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Non-Segregated Phase Bus Duct, Technical Data, TD01702001E,, July 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	6-8 wks dwgs + 1-16 wks prod ARO
High Resistance Pulsing Ground Systems						
C-HRG Low Voltage	14.00%	0.8600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6 - 8 weeks
Motor Control Assemblies, Medium Voltage Starters						
Ampgard	43.00%	0.5700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Starter (Ampgard)-Medium Voltage, TD02003001E, May 2004 http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	3-4 wks dwgs + 8-10 wks prod ARO
AMPGARD Parts (less Synch): After Market Products	33.00%	0.6700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	AMPGARD Renewal and Replacement Parts Air Break 200, 400, 700 Amp, Renewal Parts Data 8855A, September 1988 http://www.eaton.com/cag http://www.eaton.com/icatalog AMPGARD MV Motor Control Vacuum Break SJ Series, Renewal Parts, RP.48J.01.T.E. March 2000 http://www.eaton.com/icatalog http://www.eaton.com/cag		As published in Price and Availability Digest
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, March 2006 http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Power Factor Correction						
Power Factor Correction Capacitor Banks	34.00%	0.6600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Eaton/Cutler-Hammer, Commonwealth Sprague Low Voltage Power Factor Correction, Capacitor Banks and Harmonic Filters, TD02607001E, December 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6-8 days ARO
Harmonic Filters	34.00%	0.6600				
Switchgear, Low Voltage						
Magnum DS / NRX	44.00%	0.5600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Magnum DS Metal-Enclosed Low Voltage Switchgear, Technical Data, March 2003, TD01901001E, http://www.eaton.com/icatalog http://www.eaton.com/cag	Asheville, NC	6 wks dwgs + 14 wks prod ARO
Power Circuit Breakers, NRX	29.00%	0.7100		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (Magnum DS)	2.00%	0.9800		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS and DSL)	3.00%	0.9700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Price List, DS and DSL Low Voltage Power Circuit Breakers, PL.22G.01.P.E., October 1998, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS II and DSL II)	3.00%	0.9700		Price List, DS II and DSL II Low Voltage Power Circuit Breakers, PL.22B.01.P.E., October 1998, http://www.eaton.com/icatalog http://www.eaton.com/cag		

SIN 003 100 Ancillary Supplies and Services, Related to Facilities Maintenance and Management						
Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Power Circuit Breakers (Systems Pow-R)	3.00%	0.9700	Price List, Systems Pow-R Breaker, PL01301013E, November 2007, Eaton Bid Manager Release 7.3 (CD-ROM)	Price List, Systems Pow-R Breaker, PL.22A.01A.P.E., October 1999, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver , PA	8 weeks
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, August 2011	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
LVAR-Replacement Breakers	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
RPR-2 Remote Power Racking System	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
ARMS (Arc Reduction Maintenance Switches) Magnum DS	-13.00%	1.1300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
Low Voltage Digitrip Retrofit Kits	10.00%	0.9000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
Switchgear, Medium Voltage						
Metal Clad, VarClad-W	48.00%	0.5200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007, Consulting Application Guide June 2006, CA08104001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
Metal-Enclosed Breakers and MVS Switchs	40.00%	0.6000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007 Consulting Application Guide, June 2006, CA08104001E / CSS 18507, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
MV Circuit Breakers (VCP and VCP-W) and Ground & Test (G&T) device	-30.00%	1.3000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E PL01301001E - Dec '07 PL01301006E - Feb '05 PL01301010E - Oct '06 38kV Price List 2008	http://www.eaton.com/cag http://www.eaton.com/icatalog		
Renewal Parts for MV Circuit Breakers (DHP, VCP & VCP-W)	-25.00%	1.2500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E CA08101001E dated 02/07	http://www.eaton.com/cag http://www.eaton.com/icatalog		
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728002E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Medium Voltage Vacuum Replacement Breakers						
Type Westinghouse DH	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for Westinghouse Type DH, PA02708001E, Mapy 2003, http://www.eaton.com/icatalog http://www.eaton.com/cag	Greenwood, SC	10 - 12 wks
Type ITE-HK	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HK and 5HK (Model 03), PA02708002E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC MA	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type MA, PA02708003E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Type GE-AM	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for General Electirc Type AM4.16 & AM13.8, PA02708004E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type FPE DST-2	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST-2, PA02708005E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC AM250	26.00%	0.7400		VR - Series Voltage Vacuum Replacement Breakers for Allis-Chalmers Type AM250, PA02708006E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type Westinghouse DHP	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HV, PA02708008E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type ITE-HV	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type F-Series, PA02708009E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC F-Series	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST, PA02708010E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type FPE DST	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for McGraw-Edison Type PSD, PA02708011E, May 2003, http://www.eaton.com/cag		
Type McGraw-Edison PSD	26.00%	0.7400				
Type McGraw-Edison WSA	26.00%	0.7400		PL02709001E		
Power Fuses						
Power Fuses: MOUNTINGS CURRENT LIMIT	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Medium Voltage Current Limiting Fuses, CLE, HLE, HCL, CLS, CLPT, NCLPT, CX and CXN 1000V - 38kV, PG01303001E / CSS20707, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	As published in Price and Availability Digest
Power Fuses: MOUNTINGS EXPULSION	57.00%	0.4300				
Power Fuses: FILTERS/CONDENSERS	63.00%	0.3700				
Power Fuses: DBU EXP HIGH VOLTAGE FUSE	3.00%	0.9700				
Power Fuses: HOLDERS FOR BA FUSES	55.00%	0.4500				
Power Fuses: HOLDERS FOR RBS/RDB FUSES	55.00%	0.4500				
Power Fuses: DBA EXP HIGH VOLTAGE FUSE	56.00%	0.4400				
Power Fuses: RBA/RDB EXP FUSE REFILLS	56.00%	0.4400				
Power Fuses: BA ECP FUSE REFILLS	57.00%	0.4300				
Power Fuses: Current Limiting CLEPT HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CX/CXN HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CLT HIGH VOLTAGE FUSE	51.00%	0.4900				
Power Fuses: Current Limiting CLS HIGH VOLTAGE FUSE	59.00%	0.4100				
Power Fuses: Current Limiting HLE HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CLE HIGH VOLTAGE FUSE	45.00%	0.5500				

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Protective Relays: MP3000, FP5000, DT3000	34.00%	0.6600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006. http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Pittsburgh, PA	1 day to 2 weeks
Predictive Diagnostics	10.00%	0.9000	Insulgard, BR02713001E / CSS 2015, April 2002, Pages 1 to 8	Insulgard, BR02713001E / CSS 2015, April 2002, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Transfer Switches						
Automatic & Manual	37.90%	0.6210	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO **See Note Below**
Residential Transfer Switches (50-400 amps)	49.00%	0.5100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO **See Note Below**
Circuit Breakers						
Molded Case (Frame Types): JA, JB, KA, KB, LA, LAB, MA, NB, PB, Mark 75	66.60%	0.3340	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Quick Lag: Mark 75, HQP, Cable In Cable Out	64.35%	0.3565	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): EHD EDS	63.20%	0.3680				
Circuit Breakers						
Molded Case (Frame Types): AB BREAKERS - FB	52.00%	0.4800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types):GB,GHB, GC, GHC	63.20%	0.3680				
Molded Case (Frame Types): FD,KD, HKD, ND, RD	63.20%	0.3680				
Molded Case (Frame Types):JD, HJD, LD, HLD	63.20%	0.3680				
Molded Case (Frame Types):HMCP, GMCP	63.20%	0.3680				
Molded Case (Frame Types) Series G MCCBs Frames E, J, L	45.00%	0.5500				
Molded Case (Series C Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00%	0.5500				
Molded Case (Series G Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00%	0.5500				
Ground Fault Earth Leakage Modules 30mA	45.00%	0.5500				
Fusible Switches (FDP)	41.00%	0.5900				
Miniature Circuit Breakers - Industrial Circuit Breakers						
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBCAF - 10kAIC	45.00%	0.5500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E http://www.eaton.com/icatalog http://www.eaton.com/cag	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBHCAF - 22kAIC	45.00%	0.5500				

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Load Centers (Type CH)						
Circuit Breakers: CH CCH CHH CHQ CHT (Incl. GFI and AFCI)	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Circuit Breakers: CHP PLUG-ON COMMERCIAL	80.00%	0.2000				
Load Centers: MCB and MLO LOADCENTER 1PH	80.00%	0.2000				
Load Centers: MCB LOADCENTER 3PH	81.00%	0.1900				
Load Centers: SURGE & LIGHTING ARRESTORS	79.00%	0.2100				
Enclosures Only: CC CCH CHH AND CSR CIR BKRS	80.00%	0.2000				
Accessories: GRND BARS, NEUTRALS AND B PHASE ADAPTER KITS	81.00%	0.1900				
Accessories: RAINTIGHT HUBS	80.00%	0.2000				
Accessories: SMART HOUSE CABLE PROTECTORS	80.00%	0.2000				
CH Pool Panels	79.00%	0.2100				
Loadcenters (Type BR)						
Circuit Breakers: BR BRH BD BQ BQC BRSN BRWH (Incl. GFI and AFCI)	85.00%	0.1500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Load Centers: MCB and MLO LOADCENTER 1PH and 3PH	85.00%	0.1500				
Accessories	85.00%	0.1500				
BR Pool Panels	84.00%	0.1600				
Retrofit Interior Kit	6.00%	0.9400				
Load Centers Breakers-Classified						
BR (1") Plug-on Combination Type Arc Fault Circuit Interrupter	80.00%	0.2000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E			Stock to 2 weeks
CL (1") Classified Plug-on Combination Type Arc Fault Circuit Interrupter	80.00%	0.2000				
Panelboards						
Panelboards - Pow-R-Line PRL 1a and 2a	78.00%	0.2200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 to 8 weeks
Panelboards - Pow-R-Line PRL 3a	78.00%	0.2200				
Panelboards - Pow-R-Line 4b	76.00%	0.2400				
Panelboards - Pow-R-Line 4f	71.00%	0.2900				
Pow-R-Command Lighting Control	73.00%	0.2700				
Panelboards - Column Type	55.00%	0.4500				
Switchboards						
Switchboards - Pow-R-Line C Breaker	72.00%	0.2800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration Services Confidential Price List, January 2012	Switchboard Price List, January 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO
Switchboards - Pow-R-Line C Fusible	60.00%	0.4000				
Switchboards - IFS	66.00%	0.3400				
Panelboards and Switchboards - Aftermarket						
Retrofit Panelboards - Pow-R-Line PRL 1R and 2R	73.00%	0.2700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration Services Confidential Price List, January 2012	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Panel/Switchboard Branch Breaker Retrofit Kits	38.00%	0.6200		Switchboard Price List, January 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog		
	Panelboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plants at the following locations.					
	Location				**Telephone**	
	Atlanta	GA			770-944-1022	
	Baltimore	MD			410-796-7777	
	Chicago	IL			630-860-3500	
	Cleveland	OH			216-433-0616	
	Dallas	TX			972-343-5799	
	Denver	CO			303-366-2080	
	Hartford	CT			860-688-5330	
	Houston	TX			713-688-8430	
	Los Angeles	CA			909-390-8853	
	New Jersey	NJ			609-835-4230	
	Panelboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plants at the following locations.					
	Orlando	FL			407-264-9300	
	Phoenix	AZ			480-449-4222	
	Raleigh	NC			919-544-7074	
	St Louis	MO			314-842-7797	
	San Francisco	CA			510-784-8981	
	Seattle	WA			425-251-9081	
Power Management						
Foreseer Software	17.00%	0.8300	Federal Systems Integration Services Confidential Price List, January 2012	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA8101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Pittsburgh, PA Denver, CO	**Product:** 1 day to 6 weeks; **System:** As Negotiated
Foreseer Hardware	17.00%	0.8300				
Foreseer Device Driver	17.00%	0.8300				
Software (PXSoftware, PowerNet, PowerVision)	31.00%	0.6900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E			
Meters/Communications Hardware	28.00%	0.7200				
Communications Hardware (PX Items)	24.00%	0.7600				
Metering Products (IQ Sentinel, Analyzer, Data/Generator,DP4000)	28.00%	0.7200				
Power Outlet Panels (POPS)						
Temporary Power	67.00%	0.3300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Power Outlet Panels, Temporary Power, RV/Campground, Marina, PG00600001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	3 days to 4 weeks
Surge Products						
CHSP ULTRA LC RETROFIT KIT	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog, Multiple Technical Data Sheets	Raleigh, NC	5 to 7 weeks ARO
HOME SURGE PROTECTOR CHSP	64.00%	0.3600				
Surge Protection Devices (SPD) - Retrofit	72.00%	0.2800				
AEGIS: HW 2 and 3 WIRE 3A - 15A	65.50%	0.3450				
AEGIS PLUS(1PH 2 PH 3PH) and Plug Receptacle	67.00%	0.3300				
Clipper Value Line	72.00%	0.2800				
DATACOM	54.00%	0.4600				
Electronic Voltage Regulator	74.00%	0.2600				
PowerWatch	70.00%	0.3000				
Transformers, Dry Type						
1. Encapsulated (all 1 Phase up to 37.5 kVA and ≤600 Volts; all 3 Phase <3 kVA)	74.70%	0.2530	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag	Juarez, Mexico Chicago, IL	Stock to 8 weeks

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
2. Encapsulated (all 1 Phase >3KVA to 37.5KVA and >600 Volts; all 3 Phase >3KVA to 100KVA and >600 Volts)	67.80%	0.3220	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
3. Encapsulated (all 3 Phase >3KVA to 75KVA and ≤600 Volts)	74.70%	0.2530				
4. Control Transformers (MTE, MTK)	73.55%	0.2645				
4a. Control Transformers (AP)	66.65%	0.3335				
4b. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-100KVA	73.55%	0.2645				
Transformers, Dry Type						
4c. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-100KVA Copper	71.25%	0.2875	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
4d. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-1500KVA	71.25%	0.2875				
4e. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-1500KVA Copper	71.25%	0.2875				
5. Ventilated:1PH/15KVA-100KVA / 600V PRI AND LESS	73.55%	0.2645				
5a. Ventilated: 1PH/101KVA-500KVA / 600V PRI AND LESS	73.55%	0.2645				
5b. Ventilated:1PH/15KVA-100KVA / 600V PRI AND LESS Copper	72.70%	0.2730				
5c. Ventilated:1PH/101KVA-500KVA / 600V PRI AND LESS Copper	71.25%	0.2875				
6. Ventilated: 3PH/15KVA-1500KVA / 600V PRI AND LESS	69.55%	0.3045				
6a. Transformer Accessories (Weather Shields Case Parts)	77.00%	0.2300				
6b. Ventilated: 3ph 15-100k copper	71.25%	0.2875				
6c. Ventilated: 3ph above 100kva copper	79.70%	0.2030				
7. Ventilated: 3PH/15KVA - 100KVA/V48M28T & E	71.25%	0.2875				
7a. Ventilated: 3PH/15KVA-100KVA/600V PRI AND LESS K-FAC	73.75%	0.2625				
7b. Ventilated: 3PH/15KVA-100KVA/600V PRI AND LESS K-FAC Copper	72.70%	0.2730				
7c. Ventilated: 3PH/101KVA - 500KVA/V48M28T & E	71.25%	0.2875				
7d. Ventilated: PH/101KVA-1500KVA/600V PRI & LESS K FAC	73.75%	0.2625				
7e. Ventilated: PH/101KVA-1500KVA/600V PRI & LESS K FAC Copper	73.75%	0.2625				
8. Ventilated (3 Phase 15KVA to 1500KVA and >600 Volts)	67.80%	0.3220				
9. Mini-Power Centers	75.85%	0.2415				
9a. Mini-Power Centers - Copper	75.85%	0.2415				

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10. Efficiency TP-1 Transformers: 3 Phase NEMA TP-1 HIGH VOLUME VENT. 15-100kVA	73.75%	0.2625	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
10a. Efficiency TP-1 Transformers: 3ph 15-100kva Cipper NEMA TP-1	72.70%	0.2730				
Transformers, Dry Type						
10b. Efficiency TP-1 Transformers: 3-Phase Vent NEMA TP-1 Transformers 101-1000kVA	72.70%	0.2730	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8weeks
10c. Efficiency TP-1 Transformers: 3ph above 100kva copper nema	72.70%	0.2730				
10d. Efficiency TP-1 Transformers: 3-PH NEMA TP-1 HIGH VOLUME VENT. Transformers >than100kva	75.85%	0.2415				
11. Harmonic Mitigating XFMR	72.70%	0.2730				
12. CSL3 Efficient Transformers	72.70%	0.2730				
Transformers, Medium Voltage						
Liquid Filled. Pad-Mounted (45kVA - 5MVA)	-22.00%	1.2200	Quotes with a Mark-up of 1.22	2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 17.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	14 - 28 weeks ARO
Liquid Filled, Primary Unit Substations (500kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Liquid Filled, Secondary Unit Substation (300kVA - 3750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Transformers, Medium Voltage						
Liquid Filled, Substation Tranformer (750kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 16.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Network Transformers (500kVA - 3000kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	South Boston, VA	2 - 4 wks dwgs + 22 - 24 wks prod ARO
Liquid Filled, Network Transformer (500kVA - 3000KVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Primary Unit Substation (500kVA - 10MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, June 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Dry Type, Secondary Unit Substation (112.5kVA - 2750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Network Protectors						
Network Protectors	5.00%	0.9500	Network Protectors Price List, 11/06/03	CM52 Network Protector, Technical Specifications, 04/05/02, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	12 - 16 weeks ARO
Adjustable Frequency Drives						
Standard, Open - SVX9000	48.25%	0.5175	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Finland	Stock to 8 wks
Enclosed - SVX9000	48.25%	0.5175		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
HVAC Standard, Intellipass and Intellidisconnect Open - HVX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		Stock to 8 wks
Enclosed Low Harmonic Drives - CPX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
Automation Products: Operator Interface, PLCs, DeviceNet Software						
PanelMate Products (SERIES 1000, 3000, 5000,1700, ePro ES, ePro PS, DEVICENET INTERFACE)	19.00%	0.8100	Operator Interface Products, CA04801001E, June 2007, Tab 48	Operator Interface Products, CA04801001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Columbus, OH	5 to 10 days
PanelMate Products (LT 1100 Series)	19.00%	0.8100	PLC, I/O & Communications Products, CA05001001E, May 2007, Tab 49-50	PLC, I/O & Communications Products, CA05001001E, June 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog		
PanelMate Products (SOFTWARE)	19.00%	0.8100		http://www.eaton.com/cag http://www.eaton.com/icatalog		
PanelMate ePro 75XX	21.00%	0.7900		http://www.eaton.com/cag http://www.eaton.com/icatalog		
Contactors and Starters						
Enclosed Control: NEMA NONCOMB NEMA STR NEW ENCL SZ 00-5	56.30%	0.4370	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles, CA	Stock to 6 wks
Enclosed Control: IEC NONCOMB IEC STR NEW ENCL 0-201A	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enclosed Control: NEMA CONT NEW ENCL NEMA SZ 00-5	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		4 to 6 wks
Enclosed Control: IEC CONT NEW ENCL IEC 0-201A	56.30%	0.4370				
Enclosed Control: NEMA COMB FV STR NEW ENCL NEMA SZ 0-5+	56.30%	0.4370				
Enclosed Control: IEC COMB FV STR NEW ENCL IEC 0-200A	56.30%	0.4370				
Enclosed Control: RV STARTERS NEW ENCL	44.00%	0.5600				
Enclosed Control: MULTISPEED NEW ENCL	44.00%	0.5600				

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Enclosed Control: IT Soft Starter Combo 65mm - 290mm	42.50%	0.5750	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles, CA	Stock to 6 wks
Lighting Contactor: ELEC-HELD, MECH-HELD NEW ENCL ALL SIZES and C30 MECH HELD_OPEN 20A	42.50%	0.5750		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Motor Control Assemblies, Motor Control Centers, Low Voltage						
Advantage	63.00%	0.3700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag http://www.eaton.com/icatalog Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, PG.08L.01.T.E., http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedeom 2100	71.00%	0.2900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag http://www.eaton.com/icatalog Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedom FlashGard	69.00%	0.3100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04302001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT FlashGard	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04306001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IL04306001E, TD04300003E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
Motor Control Center Aftermarket						
Motor Control Center Parts	36.00%	0.6400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Control Center Type F2100, Renewal Parts, RP.03A.01A.S.E., September 2000, http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	1 to 5 weeks
Motor Control Center Buckets 2100, Freedom, IT	36.00%	0.6400				
Motor Control Center Bucket Freedom FlashGard Aftermarket	36.00%	0.6400				
Motor Control Center Buckets Advantage, Five Star, Type W, 11-300	36.00%	0.6400				
Motor Control Center Buckets F2100, Unitrol, F10, 9800	36.00%	0.6400				
Motor Control Center Bucket Type GE 7700	36.00%	0.6400				
Motor Control Center Bucket Type ITE	36.00%	0.6400				
Motor Control Center Bucket Type AB CenterLine	36.00%	0.6400				
Motor Control Center Bucket Type Square D Mod 5/ 6	36.00%	0.6400				
Motor Control Center Bucket Type Furnas 89	36.00%	0.6400				

Motor Control Centers are available on an emergency / expedited basis for a price adder from Service Centers at the following locations.

Location		Telephone
Atlanta	GA	770-739-6282
Chicago	IL	630-260-6304
Denver	CO	303-373-2133
Hartford	CT	860-683-4221
Houston	TX	713-939-0427
Los Angeles	CA	310-944-6413
Portland	OR	503-636-8545

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Switching Devices						
General Duty, Heavy Duty, Rotary, Accessories	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cleveland, TN	Stock to 21 days
Double Throw; 6-Pole Motor Circuit	72.00%	0.2800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enviroline, Heavy Duty	62.00%	0.3800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enclosed Circuit Breakers	52.00%	0.4800		Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA08101001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Satellite Plant	
Air Conditioning Disconnects	92.00%	0.0800		Cutler-Hammer Distribution Products & Services, CA08101001E/U.S. Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 21 days
Quick-Connect Double Throw	65.00%	0.3500				
Solar PV DC disconnect switches	60.00%	0.4000				
Control Products: After Market Products						
Open Control: NEMA A200 OPEN CONT SIZE 00-9, V201/V211 OPEN VAC CONT SZ 4-6, A200 OPEN STR SIZE 00-9, V200/V210 OPEN VAC STR SZ 4-6	51.00%	0.4900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA Contactors DC TYPE DPM	55.00%	0.4500				
Open Control: NEMA Contactors DC TYPE MD/MR/ME	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA A200 SER ACCESSORIES	54.00%	0.4600				
Open Control: NEMA AE16-AE56 OPEN - ALL SIZES and AE17-AE57 OPEN - ALL SIZES	54.00%	0.4600				
Open Control: NEMA AN16-AN56 OPEN - ALL SIZES	54.00%	0.4600				
Open Control: IEC Compact Comb Starters	52.85%	0.4715				
Open Control: CE15-CE55 OPEN - ALL SIZES and CE12-CE52 MINI CONTACTORS	54.00%	0.4600				
Open Control: ACCESSORIES FOR CE12-CE52 MINI CONTACTORS	54.00%	0.4600				
Control Products: After Market Products						
Open Control: CN15-CN55 OPEN - ALL SIZES	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: A25 DP STARTERS, B25 DP STARTER	59.75%	0.4025				
Open Control: C25-C65 C25 75A AND 90A DP CONTACTOR	64.35%	0.3565				
Open Control: 10370 SOLENIODS	51.00%	0.4900				
Open Control: Contactors AVD, D, DC, Reversing, DC Renewal Parts	50.00%	0.5000				
Open Control:C80 DC Contactors & Relays	73.00%	0.2700				

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Open Control: IT EMSeries - STR NEMA, STR IEC, CONT NEMA, CONT IEC, Contact Block NEMA, Contact Block IEC, OL BASIC NEMA, OL BASIC IEC, Integral Str NEMA, Integral Str IEC, DEVICE MTD ACCESSORIES, Coil Controller NEMA, Coil Controller IEC, COMMUNCIATIO	39.00%	0.6100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: IT S801 65mm - 110mm	50.55%	0.4945				
Open Control: IT S801 200mm - 290mm	50.55%	0.4945				
Open Control: IT S801 Accessories	50.55%	0.4945				
Open Control: S701 SS CONTROLLER, BRAKE, TORQUE LIMITER, AUX CONT.	50.55%	0.4945				
Open Control: S511 SS REV CONTACTOR	33.00%	0.6700				
Terminal Blocks: TBA TERM BLKS & W FUSE HOLDERS;	60.00%	0.4000				
Terminal Blocks: C381 and 383	48.25%	0.5175				
Relays: Type AR/ARF and BR	30.66%	0.6934				
Relay: MINIATURE and Plug in Socket	30.66%	0.6934				
Relay:SVM	30.66%	0.6934				
Relays/Strater: C323 STARTER MTD RELAYS	51.00%	0.4900				
Relays: Logic	26.00%	0.7400				
Control Products: After Market Products						
Relays:Sensor	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Relays: Timing	31.00%	0.6900				
Relays: D2/D3/D4/D7/D8/D9	42.50%	0.5750				
Relays: Intelligent Relay	30.00%	0.7000				
Timers: PLUG-IN SOLID STATE TIMERS	30.66%	0.6934				
Pushbuttons: E22	34.00%	0.6600				
Pushbuttons: E30 MULTI-FUNCTION	48.25%	0.5175				
Pushbuttons: 10250T HEAVY DUTY IND	56.30%	0.4370				
Pushbuttons: E34 CORROSION RESISTANT	56.30%	0.4370				
Pushbuttons: ASSEMBLED PUSHBUTTON STATIONS	29.00%	0.7100				
Pilot Lights: E29 MINATURE PILOT LIGHTS	48.00%	0.5200				
Pilot Lights: STACK LIGHT	48.25%	0.5175				
Switch: LIGHT DUTY IND SWITCHES	34.00%	0.6600				
Manula Starter:MS	51.00%	0.4900				
Manual Starter: B100	54.00%	0.4600				
Lighting Contactor: Open CN35 ELEC HELD ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open A202 MAG/MECH LATCH ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open C30 MECH HELD ALL SIZES	56.30%	0.4370				

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Eaton Logic Control	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Limit Switches:E47 MINATURE LIMIT SWITCH	39.00%	0.6100				
Limit Switches: E49 DIN LIMIT SWITCH	28.00%	0.7200				
Limit Switches: E50 MODULAR LIMIT SWITCH	30.00%	0.7000				
Limit Switches: SAFETY KEY INTERLOCKS	33.00%	0.6700				
Proximity Sensors: E53 CAPACITIVE	44.00%	0.5600				
Proximity Sensors: E51 INDUCTIVE	47.10%	0.5290				
Proximity Sensors: E52 INDUCTIVE	44.00%	0.5600				
Proximity Sensors: E54 INDUCTIVE	42.50%	0.5750				
Proximity Sensors: E55 INDUCTIVE	44.00%	0.5600				
Proximity Sensors: E56 INDUCTIVE	42.50%	0.5750				
Proximity Sensors: E57 INDUCTIVE	44.00%	0.5600				
Proximity Sensors: E57 IND PROX EXTENDED RANGE	42.50%	0.5750				
Proximity Sensors: E57 HIGH CURRENT	42.50%	0.5750				
Photo Sensors: 50 SERIES PHOTO SWITCHES	49.00%	0.5100				
Photo Sensors: 55 SERIESPHOTO SWITCHES	34.00%	0.6600				
Control Products: After Market Products						
Photo Sensors: 60 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 70 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 80 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 90 SERIES PHOTO SWITCHES	37.00%	0.6300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: COMET SERIES PHOTO SWITCHES	29.85%	0.7015				
Photo Sensors: PRISM SERIES PHOTO SWITCHES	29.85%	0.7015				
Photo Sensors: SCM SERIES PHOTO SWITCH	37.00%	0.6300				
Photo Sensors: SCP SERIES PHOTO SWITCH	37.00%	0.6300				
Photo Sensors: E51 PHOTO SWITCHES	36.75%	0.6325				
Photo Sensors: E58 TUBULAR PHOTO SWITCHES	36.75%	0.6325				

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Photo Sensors: E58-30 TUBULAR PHOTO SWITCHES	36.75%	0.6325	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: E58-18 TUBULAR PHOTO SWITCHES	36.75%	0.6325				
Photo Sensors: E64 PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: E65 PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: E66 PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: FIBER OPTICS	29.85%	0.7015				
Photo Sensors: MULTIPURPOSE PHOTO SW ACC	37.00%	0.6300				
Miscellaneous Electrical Products						
Miscellaneous Electrical Products	-22.00%	1.2200	Means CostWorks 2010 Electrical Cost Data CD-ROM	Means CostWorks 2010 Electrical Cost Data CD-ROM	Various	Call (800) GSA-8041
Note: Miscellaneous Electrical Products pricing is 1.2 times the bare material cost per Means CostWorks 2010at the project location, or 1.2 times the actual acquistion price, whichever is lower.						
Ancillary Services						
UPS Installation Setup Services & Training	6.00%	0.9400	Federal Systems Integration Services Confidential Price List, January 2012	(10% Multi-Module discount not applicable with GSA Rates)	Varies Based on Design Survey	
Single Phase UPS Services	30.00%	0.7000	Federal Systems Integration Services Confidential Price List, January 2012			
UPS Service Contracts (Concurrent)	50.00%	0.5000	3Ph Services Pricebook - January 2012			
UPS Service Contracts (Non-Concurrent)	30.00%	0.7000	3Ph Services Pricebook - January 2012			
UPS Start-up Services	30.00%	0.7000	3Ph Services Pricebook - January 2012			
Full Battery Coverage (Battery Services)	25.00%	0.7500	3Ph Services Pricebook - January 2012			
PowerChain Management Audits	5.00%	0.9500	Eaton-Electrical Servaices & Systems, Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008			
3 Phase Series UPS Service Coverage Pricing	30.00%	0.7000	Federal Systems Integration Services Confidential Price List, January 2012 UPS Services Price Book January 1, 2012			
3 Phase Series UPS Service Preventive Pricing	30.00%	0.7000				
Remote Monitoring	30.00%	0.7000				
Startup	30.00%	0.7000				
Eaton BladeUPS Services Pricing - 12kVA to 60kVA	30.00%	0.7000				
FLEX: Electronics Parts and Labor Coverage Only	30.00%	0.7000				
Support Plans	30.00%	0.7000				
FLEX: Electronics Parts and Labor Coverage Only	30.00%	0.7000				
Eaton UPS Services Pricing - PDU, RPP, STS	30.00%	0.7000				
Eaton UPS Field Upgrade Pricing	30.00%	0.7000				
External Powerware Battery PM Pricing	30.00%	0.7000				

UPS Services Labor Categories	Price List	Labor Rate $ / hr
3 Phase - Labor Reg 8 AM - 5 PM; Mon - Fri	Eaton Electrical Time and Material December 1, 2010	164.50
3 Phase - Travel Reg 8 AM - 5 PM; Mon - Fri		164.50
3 Phase - Labor Evenings		210
3 Phase - Travel Evenings		210
3 Phase - Labor Weekends		262.50
3 Phase - Travel Weekends		262.50

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Labor Categories	**Price List**	**Labor Rate $ / hr**
Custom Assembly	Federal Systems Confidential Price List January 1, 2012 Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010 **Alaska & Hawaii subject to 15% surcharge for on-site services**	148
Emergency Service		165
Engineer Manager		189
Excitation Systems Specialist		189
Project Engineering		165
Project Management		189
Senior Engineer		189
Supervisor Engineer		189
System Integration Specialist		165
Excitation Consultant		369
Field Service Technician (Non-complex startup & commissioning, maintenance, and repair)		116
Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)		144
Systems Test Engineer		197
Technical Coordinator		95
Technician (In Shop)		95
FSS Training (On-Site Training) - 1st Day		$3,920 1st day
FSS Training (On-Site Training) - Additional Days		$1,540 Each add'l day
Electrical Foreman		151
Electrical Helper		109
Electrical Journeyman		125
General Foreman		151
Plumbing Foreman		138
Civil Engineer (Senior)		103
Civil Engineer (Staff)		73
Clerical/Typist		37
Construction Administration		128
Draftsman		66
Electrical Engineer (Senior)		147
Electrical Engineer (Staff)		81
Environmental Engineer		103
Estimator		103
Junior Drafters		46
Junior Technician		53
Landscape Architect		82
Lead Technician		90
Mechanical Engineer (Senior)		129
Mechanical Engineer (Staff)		81
Power Systems Engineering Support		**Labor Rate $ / hr**
Planner		82
Power Automation Specialist		165
Power Systems Engineer		189
Professional Engineer		235
Sanitation Engineer (Plumbing)		83
Senior Technician		103
Special Consultant		235
Specifications/Report Writer		103
Structural Engineer (Senior)		103
Structural Engineer (Staff)		81
Survey Crew (Three Man)		126
Systems Test Manager		189
Plumbing Journeyman		125
Plumbing Helper		109
Master Electrician (HCA)		118

SIN 003 100 Ancillary Supplies and Services, Related to Facilities Maintenance and Management	Standard Rate: OT is 1.5x Rate, Premium is 2x Rate	
Labor Categories	**Price List**	**Labor Rate $ / hr**
	Federal Systems Confidential Price List	
	January 1, 2012	
Maintenance Electrician (AOL)	Eatons Electrical Services & Systems	90
Journeyman (HCA)	Technical Support and	95
Journeyman (AOL)	Engineering Service Rates, USA,	72
Excitation Consultant	PL02700001E, June 2010	369
Apprentice (HCA)	Alaska & Hawaii subject to 15% surcharge	89
Apprentice (AOL)	for on-site services	67
International		**Labor Rate $ / day**
Field Service Specialist	Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010	1,728
Power Automation Specialist		1,980
Power Systems Engineer		2,268

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Low Voltage Bus Duct	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Low Voltage Bus Plugs	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E **See Note Below** http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Medium Voltage Non-Segregated	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Non-Segregated Phase Bus Duct, Technical Data, TD01702001E,, July 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	6-8 wks dwgs + 1-16 wks prod ARO
High Resistance Pulsing Ground Systems						
C-HRG Low Voltage	14.00%	0.8600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6 - 8 weeks
Motor Control Assemblies, Medium Voltage Starters						
Ampgard	43.00%	0.5700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Starter (Ampgard)-Medium Voltage, TD02003001E, May 2004 http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	3-4 wks dwgs + 8-10 wks prod ARO
AMPGARD Parts (less Synch): After Market Products	33.00%	0.6700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	AMPGARD Renewal and Replacement Parts Air Break 200, 400, 700 Amp, Renewal Parts Data 8855A, September 1988 http://www.eaton.com/cag http://www.eaton.com/icatalog AMPGARD MV Motor Control Vacuum Break SJ Series, Renewal Parts, RP.48J.01.T.E. March 2000 http://www.eaton.com/icatalog http://www.eaton.com/cag		As published in Price and Availability Digest
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, March 2006 http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Power Factor Correction						
Power Factor Correction Capacitor Banks	34.00%	0.6600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Eaton/Cutler-Hammer, Commonwealth Sprague Low Voltage Power Factor Correction, Capacitor Banks and Harmonic Filters, TD02607001E, December 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6-8 days ARO
Harmonic Filters	34.00%	0.6600				
Switchgear, Low Voltage						
Magnum DS / NRX	44.00%	0.5600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Magnum DS Metal-Enclosed Low Voltage Switchgear, Technical Data, March 2003, TD01901001E, http://www.eaton.com/icatalog http://www.eaton.com/cag	Asheville, NC	6 wks dwgs + 14 wks prod ARO

SIN 871 100 Ancillary Supplies and Services, Related to Energy Management						
Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Power Circuit Breakers, NRX	29.00%	0.7100		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (Magnum DS)	2.00%	0.9800		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS and DSL)	3.00%	0.9700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Price List, DS and DSL Low Voltage Power Circuit Breakers, PL.22G.01.P.E., October 1998, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS II and DSL II)	3.00%	0.9700		Price List, DS II and DSL II Low Voltage Power Circuit Breakers, PL.22B.01.P.E., October 1998, http://www.eaton.com/icatalog http://www.eaton.com/cag		
Power Circuit Breakers (Systems Pow-R)	3.00%	0.9700	Price List, Systems Pow-R Breaker, PL01301013E, November 2007, Eaton Bid Manager Release 7.3 (CD-ROM)	Price List, Systems Pow-R Breaker, PL.22A.01A.P.E., October 1999, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver , PA	8 weeks
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, August 2011	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
LVAR-Replacement Breakers	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
RPR-2 Remote Power Racking System	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
ARMS (Arc Reduction Maintenance Switches) Magnum DS	-13.00%	1.1300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
Low Voltage Digitrip Retrofit Kits	10.00%	0.9000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
Switchgear, Medium Voltage						
Metal Clad, VarClad-W	48.00%	0.5200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007, Consulting Application Guide June 2006, CA08104001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
Metal-Enclosed Breakers and MVS Switchs	40.00%	0.6000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007 Consulting Application Guide, June 2006, CA08104001E / CSS 18507, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
MV Circuit Breakers (VCP and VCP-W) and Ground & Test (G&T) device	-30.00%	1.3000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E PL01301001E - Dec '07 PL01301006E - Feb '05 PL01301010E - Oct '06 38kV Price List 2008	http://www.eaton.com/cag http://www.eaton.com/icatalog		
Renewal Parts for MV Circuit Breakers (DHP, VCP & VCP-W)	-25.00%	1.2500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E CA08101001E dated 02/07	http://www.eaton.com/cag http://www.eaton.com/icatalog		
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728002E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Medium Voltage Vacuum Replacement Breakers						
Type Westinghouse DH	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for Westinghouse Type DH, PA02708001E, Mapy 2003, http://www.eaton.com/icatalog http://www.eaton.com/cag	Greenwood, SC	10 - 12 wks
Type ITE-HK	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HK and 5HK (Model 03), PA02708002E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC MA	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type MA, PA02708003E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type GE-AM	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for General Electirc Type AM4.16 & AM13.8, PA02708004E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type FPE DST-2	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST-2, PA02708005E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC AM250	26.00%	0.7400		VR - Series Voltage Vacuum Replacement Breakers for Allis-Chalmers Type AM250, PA02708006E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type Westinghouse DHP	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HV, PA02708008E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type ITE-HV	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type F-Series, PA02708009E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC F-Series	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST, PA02708010E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type FPE DST	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for McGraw-Edison Type PSD, PA02708011E, May 2003, http://www.eaton.com/cag		
Type McGraw-Edison PSD	26.00%	0.7400				
Type McGraw-Edison WSA	26.00%	0.7400		PL02709001E		
Power Fuses						
Power Fuses: MOUNTINGS CURRENT LIMIT	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Medium Voltage Current Limiting Fuses, CLE, HLE, HCL, CLS, CLPT, NCLPT, CX and CXN 1000V - 38kV, PG01303001E / CSS20707, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	As published in Price and Availability Digest
Power Fuses: MOUNTINGS EXPULSION	57.00%	0.4300				
Power Fuses: FILTERS/CONDENSERS	63.00%	0.3700				
Power Fuses: DBU EXP HIGH VOLTAGE FUSE	3.00%	0.9700				
Power Fuses: HOLDERS FOR BA FUSES	55.00%	0.4500				
Power Fuses: HOLDERS FOR RBS/RDB FUSES	55.00%	0.4500				
Power Fuses: DBA EXP HIGH VOLTAGE FUSE	56.00%	0.4400				
Power Fuses: RBA/RDB EXP FUSE REFILLS	56.00%	0.4400				
Power Fuses: BA ECP FUSE REFILLS	57.00%	0.4300				
Power Fuses: Current Limiting CLEPT HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CX/CXN HIGH VOLTAGE FUSE	58.00%	0.4200				

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Power Fuses: Current Limiting CLT HIGH VOLTAGE FUSE	51.00%	0.4900				
Power Fuses: Current Limiting CLS HIGH VOLTAGE FUSE	59.00%	0.4100				
Power Fuses: Current Limiting HLE HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CLE HIGH VOLTAGE FUSE	45.00%	0.5500				
Protective Relays: MP3000, FP5000, DT3000	34.00%	0.6600		Electrical Aftermarket Product and Services, CA08105001E, March 2006. http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Pittsburgh, PA	1 day to 2 weeks
Predictive Diagnostics	10.00%	0.9000	Insulgard, BR02713001E / CSS 2015, April 2002, Pages 1 to 8	Insulgard, BR02713001E / CSS 2015, April 2002, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Transfer Switches						
Automatic & Manual	37.90%	0.6210	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO **See Note Below**
Residential Transfer Switches (50-400 amps)	49.00%	0.5100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO **See Note Below**
Circuit Breakers						
Molded Case (Frame Types): JA, JB, KA, KB, LA, LAB, MA, NB, PB, Mark 75	66.60%	0.3340	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Quick Lag: Mark 75, HQP, Cable In Cable Out	64.35%	0.3565	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): EHD EDS	63.20%	0.3680				
Circuit Breakers						
Molded Case (Frame Types): AB BREAKERS - FB	52.00%	0.4800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types):GB,GHB, GC, GHC	63.20%	0.3680				
Molded Case (Frame Types): FD,KD, HKD, ND, RD	63.20%	0.3680				
Molded Case (Frame Types):JD, HJD, LD, HLD	63.20%	0.3680				
Molded Case (Frame Types):HMCP, GMCP	63.20%	0.3680				
Molded Case (Frame Types) Series G MCCBs Frames E, J, L	45.00%	0.5500				
Molded Case (Series C Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00%	0.5500				
Molded Case (Series G Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00%	0.5500				
Ground Fault Earth Leakage Modules 30mA	45.00%	0.5500				
Fusible Switches (FDP)	41.00%	0.5900				
Miniature Circuit Breakers - Industrial Circuit Breakers						
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBCAF - 10kAIC	45.00%	0.5500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E http://www.eaton.com/icatalog http://www.eaton.com/cag	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBHCAF - 22kAIC	45.00%	0.5500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E http://www.eaton.com/icatalog http://www.eaton.com/cag	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks
Load Centers (Type CH)						
Circuit Breakers: CH CCH CHH CHQ CHT (Incl. GFI and AFCI)	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Circuit Breakers: CHP PLUG-ON COMMERCIAL	80.00%	0.2000				
Load Centers: MCB and MLO LOADCENTER 1PH	80.00%	0.2000				
Load Centers: MCB LOADCENTER 3PH	81.00%	0.1900				
Load Centers: SURGE & LIGHTING ARRESTORS	79.00%	0.2100				
Enclosures Only: CC CCH CHH AND CSR CIR BKRS	80.00%	0.2000				
Accessories: GRND BARS, NEUTRALS AND B PHASE ADAPTER KITS	81.00%	0.1900				
Accessories: RAINTIGHT HUBS	80.00%	0.2000				
Accessories: SMART HOUSE CABLE PROTECTORS	80.00%	0.2000				
CH Pool Panels	79.00%	0.2100				
Loadcenters (Type BR)						
Circuit Breakers: BR BRH BD BQ BQC BRSN BRWH (Incl. GFI and AFCI)	85.00%	0.1500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Load Centers: MCB and MLO LOADCENTER 1PH and 3PH	85.00%	0.1500				
Accessories	85.00%	0.1500				
BR Pool Panels	84.00%	0.1600				
Retrofit Interior Kit	6.00%	0.9400				
Load Centers Breakers-Classified						
BR (1") Plug-on Combination Type Arc Fault Circuit Interrupter	80.00%	0.2000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E			Stock to 2 weeks
CL (1") Classified Plug-on Combination Type Arc Fault Circuit Interrupter	80.00%	0.2000				
Panelboards						
Panelboards - Pow-R-Line PRL 1a and 2a	78.00%	0.2200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 to 8 weeks
Panelboards - Pow-R-Line PRL 3a	78.00%	0.2200				
Panelboards - Pow-R-Line 4b	76.00%	0.2400				
Panelboards - Pow-R-Line 4f	71.00%	0.2900				
Pow-R-Command Lighting Control	73.00%	0.2700				
Panelboards - Column Type	55.00%	0.4500				
Switchboards						
Switchboards - Pow-R-Line C Breaker	72.00%	0.2800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration Services Confidential Price List, January 2012	Switchboard Price List, January 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO
Switchboards - Pow-R-Line C Fusible	60.00%	0.4000				
Switchboards - IFS	66.00%	0.3400				
Panelboards and Switchboards - Aftermarket						
Retrofit Panelboards - Pow-R-Line PRL 1R and 2R	73.00%	0.2700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration Services Confidential Price List, January 2012	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Panel/Switchboard Branch Breaker Retrofit Kits	38.00%	0.6200		Switchboard Price List, January 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog		
	Panelboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plants at the following locations.					
	Location				**Telephone**	
	Atlanta		GA		770-944-1022	
	Baltimore		MD		410-796-7777	
	Chicago		IL		630-860-3500	
	Cleveland		OH		216-433-0616	
	Dallas		TX		972-343-5799	
	Denver		CO		303-366-2080	
	Hartford		CT		860-688-5330	
	Houston		TX		713-688-8430	
	Los Angeles		CA		909-390-8853	
	New Jersey		NJ		609-835-4230	
	Panelboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plants at the following locations.					
	Orlando		FL		407-264-9300	
	Phoenix		AZ		480-449-4222	
	Raleigh		NC		919-544-7074	
	St Louis		MO		314-842-7797	
	San Francisco		CA		510-784-8981	
	Seattle		WA		425-251-9081	
Power Management						
Foreseer Software	17.00%	0.8300	Federal Systems Integration Services Confidential Price List, January 2012	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA8101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Pittsburgh, PA Denver, CO	**Product:** 1 day to 6 weeks; **System:** As Negotiated
Foreseer Hardware	17.00%	0.8300				
Foreseer Device Driver	17.00%	0.8300				
Software (PXSoftware, PowerNet, PowerVision)	31.00%	0.6900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E			
Meters/Communications Hardware	28.00%	0.7200				
Communications Hardware (PX Items)	24.00%	0.7600				
Metering Products (IQ Sentinel, Analyzer, Data/Generator,DP4000)	28.00%	0.7200				
Power Outlet Panels (POPS)						
Temporary Power	67.00%	0.3300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Power Outlet Panels, Temporary Power, RV/Campground, Marina, PG00600001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	3 days to 4 weeks
Surge Products						
CHSP ULTRA LC RETROFIT KIT	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog, Multiple Technical Data Sheets	Raleigh, NC	5 to 7 weeks ARO
HOME SURGE PROTECTOR CHSP	64.00%	0.3600				
Surge Protection Devices (SPD) - Retrofit	72.00%	0.2800				
AEGIS: HW 2 and 3 WIRE 3A - 15A	65.50%	0.3450				
AEGIS PLUS(1PH 2 PH 3PH) and Plug Receptacle	67.00%	0.3300				
Clipper Value Line	72.00%	0.2800				
DATACOM	54.00%	0.4600				
Electronic Voltage Regulator	74.00%	0.2600				
PowerWatch	70.00%	0.3000				
Transformers, Dry Type						
1. Encapsulated (all 1 Phase up to 37.5 kVA and ≤600 Volts; all 3 Phase <3 kVA)	74.70%	0.2530	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
2. Encapsulated (all 1 Phase >3KVA to 37.5KVA and >600 Volts; all 3 Phase >3KVA to 100KVA and >600 Volts)	67.80%	0.3220				

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
3. Encapsulated (all 3 Phase >3KVA to 75KVA and ≤600 Volts)	74.70%	0.2530	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
4. Control Transformers (MTE, MTK)	73.55%	0.2645				
4a. Control Transformers (AP)	66.65%	0.3335				
4b. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-100KVA	73.55%	0.2645				
Transformers, Dry Type						
4c. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-100KVA Copper	71.25%	0.2875	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
4d. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-1500KVA	71.25%	0.2875				
4e. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-1500KVA Copper	71.25%	0.2875				
5. Ventilated:1PH/15KVA-100KVA / 600V PRI AND LESS	73.55%	0.2645				
5a. Ventilated: 1PH/101KVA-500KVA / 600V PRI AND LESS	73.55%	0.2645				
5b. Ventilated:1PH/15KVA-100KVA / 600V PRI AND LESS Copper	72.70%	0.2730				
5c. Ventilated:1PH/101KVA-500KVA / 600V PRI AND LESS Copper	71.25%	0.2875				
6. Ventilated: 3PH/15KVA-1500KVA / 600V PRI AND LESS	69.55%	0.3045				
6a. Transformer Accessories (Weather Shields Case Parts)	77.00%	0.2300				
6b. Ventilated: 3ph 15-100k copper	71.25%	0.2875				
6c. Ventilated: 3ph above 100kva copper	79.70%	0.2030				
7. Ventilated: 3PH/15KVA - 100KVA/V48M28T & E	71.25%	0.2875				
7a. Ventilated: 3PH/15KVA-100KVA/600V PRI AND LESS K-FAC	73.75%	0.2625				
7b. Ventilated: 3PH/15KVA-100KVA/600V PRI AND LESS K-FAC Copper	72.70%	0.2730				
7c. Ventilated: 3PH/101KVA - 500KVA/V48M28T & E	71.25%	0.2875				
7d. Ventilated: PH/101KVA-1500KVA/600V PRI & LESS K FAC	73.75%	0.2625				
7e. Ventilated: PH/101KVA-1500KVA/600V PRI & LESS K FAC Copper	73.75%	0.2625				
8. Ventilated (3 Phase 15KVA to 1500KVA and >600 Volts)	67.80%	0.3220				
9. Mini-Power Centers	75.85%	0.2415				
9a. Mini-Power Centers - Copper	75.85%	0.2415				
10. Efficiency TP-1 Transformers: 3 Phase NEMA TP-1 HIGH VOLUME VENT. 15-100kVA	73.75%	0.2625				
10a. Efficiency TP-1 Transformers: 3ph 15-100kva Cipper NEMA TP-1	72.70%	0.2730				

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Transformers, Dry Type						
10b. Efficiency TP-1 Transformers: 3-Phase Vent NEMA TP-1 Transformers 101-1000kVA	72.70%	0.2730	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8weeks
10c. Efficiency TP-1 Transformers: 3ph above 100kva copper nema	72.70%	0.2730				
10d. Efficiency TP-1 Transformers: 3-PH NEMA TP-1 HIGH VOLUME VENT. Transformers >than100kva	75.85%	0.2415				
11. Harmonic Mitigating XFMR	72.70%	0.2730				
12. CSL3 Efficient Transformers	72.70%	0.2730				
Transformers, Medium Voltage						
Liquid Filled. Pad-Mounted (45kVA - 5MVA)	-22.00%	1.2200	Quotes with a Mark-up of 1.22	2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 17.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	14 - 28 weeks ARO
Liquid Filled, Primary Unit Substations (500kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Liquid Filled, Secondary Unit Substation (300kVA - 3750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Transformers, Medium Voltage						
Liquid Filled, Substation Tranformer (750kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 16.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Network Transformers (500kVA - 3000kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	South Boston, VA	2 - 4 wks dwgs + 22 - 24 wks prod ARO
Liquid Filled, Network Transformer (500kVA - 3000KVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Primary Unit Substation (500kVA - 10MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, June 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Dry Type, Secondary Unit Substation (112.5kVA - 2750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Network Protectors						
Network Protectors	5.00%	0.9500	Network Protectors Price List, 11/06/03	CM52 Network Protector, Technical Specifications, 04/05/02, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	12 - 16 weeks ARO
Adjustable Frequency Drives						
Standard, Open - SVX9000	48.25%	0.5175	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Finland	Stock to 8 wks

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Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Enclosed - SVX9000	48.25%	0.5175		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
HVAC Standard, Intellipass and Intellidisconnect Open - HVX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		Stock to 8 wks
Enclosed Low Harmonic Drives - CPX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
Automation Products: Operator Interface, PLCs, DeviceNet Software						
PanelMate Products (SERIES 1000, 3000, 5000,1700, ePro ES, ePro PS, DEVICENET INTERFACE)	19.00%	0.8100	Operator Interface Products, CA04801001E, June 2007, Tab 48	Operator Interface Products, CA04801001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Columbus, OH	5 to 10 days
PanelMate Products (LT 1100 Series)	19.00%	0.8100	PLC, I/O & Communications Products, CA05001001E, May 2007, Tab 49-50	PLC, I/O & Communications Products, CA05001001E, June 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog		
PanelMate Products (SOFTWARE)	19.00%	0.8100		http://www.eaton.com/cag http://www.eaton.com/icatalog		
PanelMate ePro 75XX	21.00%	0.7900		http://www.eaton.com/cag http://www.eaton.com/icatalog		
Contactors and Starters						
Enclosed Control: NEMA NONCOMB NEMA STR NEW ENCL SZ 00-5	56.30%	0.4370	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles, CA	Stock to 6 wks
Enclosed Control: IEC NONCOMB IEC STR NEW ENCL 0-201A	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enclosed Control: NEMA CONT NEW ENCL NEMA SZ 00-5	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		4 to 6 wks
Enclosed Control: IEC CONT NEW ENCL IEC 0-201A	56.30%	0.4370				
Enclosed Control: NEMA COMB FV STR NEW ENCL NEMA SZ 0-5+	56.30%	0.4370				
Enclosed Control: IEC COMB FV STR NEW ENCL IEC 0-200A	56.30%	0.4370				
Enclosed Control: RV STARTERS NEW ENCL	44.00%	0.5600				
Enclosed Control: MULTISPEED NEW ENCL	44.00%	0.5600				
Enclosed Control: IT Soft Starter Combo 65mm - 290mm	42.50%	0.5750	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles, CA	Stock to 6 wks
Lighting Contactor: ELEC-HELD, MECH-HELD NEW ENCL ALL SIZES and C30 MECH HELD_OPEN 20A	42.50%	0.5750		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Motor Control Assemblies, Motor Control Centers, Low Voltage						
Advantage	63.00%	0.3700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
				Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, PG.08L.01.T.E., http://www.eaton.com/cag http://www.eaton.com/icatalog		
Freedeom 2100	71.00%	0.2900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag http://www.eaton.com/icatalog Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedom FlashGard	69.00%	0.3100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04302001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT FlashGard	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04306001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IL04306001E, TD04300003E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
Motor Control Center Aftermarket						
Motor Control Center Parts	36.00%	0.6400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Control Center Type F2100, Renewal Parts, RP.03A.01A.S.E., September 2000, http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	1 to 5 weeks
Motor Control Center Buckets 2100, Freedom, IT	36.00%	0.6400				
Motor Control Center Bucket Freedom FlashGard Aftermarket	36.00%	0.6400				
Motor Control Center Buckets Advantage, Five Star, Type W, 11-300	36.00%	0.6400				
Motor Control Center Buckets F2100, Unitrol, F10, 9800	36.00%	0.6400				
Motor Control Center Bucket Type GE 7700	36.00%	0.6400				
Motor Control Center Bucket Type ITE	36.00%	0.6400				
Motor Control Center Bucket Type AB CenterLine	36.00%	0.6400				
Motor Control Center Bucket Type Square D Mod 5/ 6	36.00%	0.6400				
Motor Control Center Bucket Type Furnas 89	36.00%	0.6400				

Motor Control Centers are available on an emergency / expedited basis for a price adder from Service Centers at the following locations.

Location		Telephone
Atlanta	GA	770-739-6282
Chicago	IL	630-260-6304
Denver	CO	303-373-2133
Hartford	CT	860-683-4221
Houston	TX	713-939-0427
Los Angeles	CA	310-944-6413
Portland	OR	503-636-8545

Switching Devices						
General Duty, Heavy Duty, Rotary, Accessories	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cleveland, TN	Stock to 21 days
Double Throw; 6-Pole Motor Circuit	72.00%	0.2800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enviroline, Heavy Duty	62.00%	0.3800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enclosed Circuit Breakers	52.00%	0.4800		Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA08101001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Satellite Plant	

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Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Air Conditioning Disconnects	92.00%	0.0800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/U.S. Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 21 days
Quick-Connect Double Throw	65.00%	0.3500				
Solar PV DC disconnect switches	60.00%	0.4000				
Control Products: After Market Products						
Open Control: NEMA A200 OPEN CONT SIZE 00-9, V201/V211 OPEN VAC CONT SZ 4-6, A200 OPEN STR SIZE 00-9, V200/V210 OPEN VAC STR SZ 4-6	51.00%	0.4900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA Contactors DC TYPE DPM	55.00%	0.4500				
Open Control: NEMA Contactors DC TYPE MD/MR/ME	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA A200 SER ACCESSORIES	54.00%	0.4600				
Open Control: NEMA AE16-AE56 OPEN - ALL SIZES and AE17-AE57 OPEN - ALL SIZES	54.00%	0.4600				
Open Control: NEMA AN16-AN56 OPEN - ALL SIZES	54.00%	0.4600				
Open Control: IEC Compact Comb Starters	52.85%	0.4715				
Open Control: CE15-CE55 OPEN - ALL SIZES and CE12-CE52 MINI CONTACTORS	54.00%	0.4600				
Open Control: ACCESSORIES FOR CE12-CE52 MINI CONTACTORS	54.00%	0.4600				
Control Products: After Market Products						
Open Control: CN15-CN55 OPEN - ALL SIZES	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: A25 DP STARTERS, B25 DP STARTER	59.75%	0.4025				
Open Control: C25-C65 C25 75A AND 90A DP CONTACTOR	64.35%	0.3565				
Open Control: 10370 SOLENIODS	51.00%	0.4900				
Open Control: Contactors AVD, D, DC, Reversing, DC Renewal Parts	50.00%	0.5000				
Open Control:C80 DC Contactors & Relays	73.00%	0.2700				
Open Control: IT EMSeries - STR NEMA, STR IEC, CONT NEMA, CONT IEC, Contact Block NEMA, Contact Block IEC, OL BASIC NEMA, OL BASIC IEC, Integral Str NEMA, Integral Str IEC, DEVICE MTD ACCESSORIES, Coil Controller NEMA, Coil Controller IEC, COMMUNCIATIO	39.00%	0.6100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: IT S801 65mm - 110mm	50.55%	0.4945				
Open Control: IT S801 200mm - 290mm	50.55%	0.4945				
Open Control: IT S801 Accessories	50.55%	0.4945				

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Open Control: S701 SS CONTROLLER, BRAKE, TORQUE LIMITER, AUX CONT	50.55%	0.4945	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: S511 SS REV CONTACTOR	33.00%	0.6700				
Terminal Blocks: TBA TERM BLKS & W FUSE HOLDERS;	60.00%	0.4000				
Terminal Blocks: C381 and 383	48.25%	0.5175				
Relays: Type AR/ARF and BR	30.66%	0.6934				
Relay: MINIATURE and Plug in Socket	30.66%	0.6934				
Relay:SVM	30.66%	0.6934				
Relays/Strater: C323 STARTER MTD RELAYS	51.00%	0.4900				
Relays: Logic	26.00%	0.7400				
Control Products: After Market Products						
Relays:Sensor	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Relays: Timing	31.00%	0.6900				
Relays: D2/D3/D4/D7/D8/D9	42.50%	0.5750				
Relays: Intelligent Relay	30.00%	0.7000				
Timers: PLUG-IN SOLID STATE TIMERS	30.66%	0.6934				
Pushbuttons: E22	34.00%	0.6600				
Pushbuttons: E30 MULTI-FUNCTION	48.25%	0.5175				
Pushbuttons: 10250T HEAVY DUTY IND	56.30%	0.4370				
Pushbuttons: E34 CORROSION RESISTANT	56.30%	0.4370				
Pushbuttons: ASSEMBLED PUSHBUTTON STATIONS	29.00%	0.7100				
Pilot Lights: E29 MINATURE PILOT LIGHTS	48.00%	0.5200				
Pilot Lights: STACK LIGHT	48.25%	0.5175				
Switch: LIGHT DUTY IND SWITCHES	34.00%	0.6600				
Manula Starter:MS	51.00%	0.4900				
Manual Starter: B100	54.00%	0.4600				
Lighting Contactor: Open CN35 ELEC HELD ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open A202 MAG/MECH LATCH ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open C30 MECH HELD ALL SIZES	56.30%	0.4370				
Eaton Logic Control	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Limit Switches:E47 MINATURE LIMIT SWITCH	39.00%	0.6100				
Limit Switches: E49 DIN LIMIT SWITCH	28.00%	0.7200				

SIN 871 100 Ancillary Supplies and Services, Related to Energy Management						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Limit Switches: E50 MODULAR LIMIT SWITCH	30.00%	0.7000				
Limit Switches: SAFETY KEY INTERLOCKS	33.00%	0.6700				
Proximity Sensors: E53 CAPACITIVE	44.00%	0.5600				
Proximity Sensors: E51 INDUCTIVE	47.10%	0.5290				
Proximity Sensors: E52 INDUCTIVE	44.00%	0.5600				
Proximity Sensors: E54 INDUCTIVE	42.50%	0.5750				
Proximity Sensors: E55 INDUCTIVE	44.00%	0.5600				
Proximity Sensors: E56 INDUCTIVE	42.50%	0.5750				
Proximity Sensors: E57 INDUCTIVE	44.00%	0.5600				
Proximity Sensors: E57 IND PROX EXTENDED RANGE	42.50%	0.5750				
Proximity Sensors: E57 HIGH CURRENT	42.50%	0.5750				
Photo Sensors: 50 SERIES PHOTO SWITCHES	49.00%	0.5100				
Photo Sensors: 55 SERIESPHOTO SWITCHES	34.00%	0.6600				
Control Products: After Market Products						
Photo Sensors: 60 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 70 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 80 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 90 SERIES PHOTO SWITCHES	37.00%	0.6300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: COMET SERIES PHOTO SWITCHES	29.85%	0.7015				
Photo Sensors: PRISM SERIES PHOTO SWITCHES	29.85%	0.7015				
Photo Sensors: SCM SERIES PHOTO SWITCH	37.00%	0.6300				
Photo Sensors: SCP SERIES PHOTO SWITCH	37.00%	0.6300				
Photo Sensors: E51 PHOTO SWITCHES	36.75%	0.6325				
Photo Sensors: E58 TUBULAR PHOTO SWITCHES	36.75%	0.6325				
Photo Sensors: E58-30 TUBULAR PHOTO SWITCHES	36.75%	0.6325	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: E58-18 TUBULAR PHOTO SWITCHES	36.75%	0.6325				
Photo Sensors: E64 PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: E65 PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: E66 PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: FIBER OPTICS	29.85%	0.7015				
Photo Sensors: MULTIPURPOSE PHOTO SW ACC	37.00%	0.6300				

SIN 871 100 Ancillary Supplies and Services, Related to Energy Management						
Product	**Discount (%)**	**Multiplier to List**	**Price List**	**Selection / Technical Catalog**	**Production Locations**	**Delivery (Destination) Days ARO**
Miscellaneous Electrical Products						
Miscellaneous Electrical Products	-22.00%	1.2200	Means CostWorks 2010 Electrical Cost Data CD-ROM	Means CostWorks 2010 Electrical Cost Data CD-ROM	Various	Call (800) GSA-8041
Note: Miscellaneous Electrical Products pricing is 1.2 times the bare material cost per Means CostWorks 2010at the project location, or 1.2 times the actual acquistion price, whichever is lower.						
Ancillary Services						
UPS Installation Setup Services & Training	6.00%	0.9400	Federal Systems Integration Services Confidential Price List, January 2012	(10% Multi-Module discount not applicable with GSA Rates)	Varies Based on Design Survey	
Single Phase UPS Services	30.00%	0.7000	Federal Systems Integration Services Confidential Price List, January 2012			
UPS Service Contracts (Concurrent)	50.00%	0.5000	3Ph Services Pricebook - January 2012			
UPS Service Contracts (Non-Concurrent)	30.00%	0.7000	3Ph Services Pricebook - January 2012			
UPS Start-up Services	30.00%	0.7000	3Ph Services Pricebook - January 2012			
Full Battery Coverage (Battery Services)	25.00%	0.7500	3Ph Services Pricebook - January 2012			
PowerChain Management Audits	5.00%	0.9500	Eaton-Electrical Servaices & Systems, Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008			
3 Phase Series UPS Service Coverage Pricing	30.00%	0.7000	Federal Systems Integration Services Confidential Price List, January 2012 UPS Services Price Book January 1, 2012			
3 Phase Series UPS Service Preventive Pricing	30.00%	0.7000				
Remote Monitoring	30.00%	0.7000				
Startup	30.00%	0.7000				
Eaton BladeUPS Services Pricing - 12kVA to 60kVA	30.00%	0.7000				
FLEX: Electronics Parts and Labor Coverage Only	30.00%	0.7000				
Support Plans	30.00%	0.7000				
FLEX: Electronics Parts and Labor Coverage Only	30.00%	0.7000				
Eaton UPS Services Pricing - PDU, RPP, STS	30.00%	0.7000				
Eaton UPS Field Upgrade Pricing	30.00%	0.7000				
External Powerware Battery PM Pricing	30.00%	0.7000				

SIN 871 100 Ancillary Supplies and Services, Related to Energy Management	Standard Rate: OT is 1.5x Rate, Premium is 2x Rate	
UPS Services Labor Categories	**Price List**	**Labor Rate $ / hr**
3 Phase - Labor Reg 8 AM - 5 PM; Mon - Fri	Eaton Electrical Time and Material January 1, 2012	164.50
3 Phase - Travel Reg 8 AM - 5 PM; Mon - Fri		164.50
3 Phase - Labor Evenings		210
3 Phase - Travel Evenings		210
3 Phase - Labor Weekends		262.50
3 Phase - Travel Weekends		262.50
Labor Categories	**Price List**	**Labor Rate $ / hr**
Custom Assembly	Federal Systems Confidential Price List January 1, 2012 Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010	148
Emergency Service		165
Engineer Manager		189
Excitation Systems Specialist		189
Project Engineering		165
Project Management		189
Senior Engineer		189
Supervisor Engineer		189
System Integration Specialist		165
Excitation Consultant		369
Field Service Technician (Non-complex startup & commissioning, maintenance, and repair)		116
Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)	**Alaska & Hawaii subject to 15% surcharge for on-site services**	144
Systems Test Engineer		197
Technical Coordinator		95

SIN 871 100 Ancillary Supplies and Services, Related to Energy Management		
UPS Services Labor Categories	**Price List**	**Labor Rate $ / hr**
Technician (In Shop)		95
FSS Training (On-Site Training) - 1st Day		$3,920 1st day
FSS Training (On-Site Training) - Additional Days		$1,540 Each add'l day
Electrical Foreman		151
Electrical Helper		109
Electrical Journeyman		125
General Foreman		151
Plumbing Foreman		138
Civil Engineer (Senior)		103
Civil Engineer (Staff)		73
Clerical/Typist		37
Construction Administration		128
Draftsman		66
Electrical Engineer (Senior)		147
Electrical Engineer (Staff)		81
Environmental Engineer		103
Estimator		103
Junior Drafters		46
Junior Technician		53
Landscape Architect		82
Lead Technician		90
Mechanical Engineer (Senior)		129
Mechanical Engineer (Staff)		81
Power Systems Engineering Support		**Labor Rate $ / hr**
Planner		82
Power Automation Specialist		165
Power Systems Engineer		189
Professional Engineer		235
Sanitation Engineer (Plumbing)		83
Senior Technician		103
Special Consultant		235
Specifications/Report Writer		103
Structural Engineer (Senior)		103
Structural Engineer (Staff)		81
Survey Crew (Three Man)		126
Systems Test Manager		189
Plumbing Journeyman		125
Plumbing Helper		109
Maintenance Electrician (AOL)		90
Journeyman (HCA)		95
Journeyman (AOL)		72
Excitation Consultant		369
Apprentice (HCA)		89
Apprentice (AOL)		67
International		**Labor Rate $ / day**
Field Service Specialist	Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010	1,728
Power Automation Specialist		1,980
Power Systems Engineer		2,268
SIN 871 202 Energy Management Plannin & Strategies		
Labor Categories	**Price List**	**Labor Rate $ / hr**
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service	$155.00
Energy Engineer		$130.00
SIN 871 203 Training on Energy Management		
Labor Categories	**Price List**	**Labor Rate $ / hr**
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service	$155.00
Energy Engineer		$130.00
SIN 871 204 Metering Services		
Labor Categories	**Price List**	**Labor Rate $ / hr**
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00
SIN 871 205 Energy Program Support Services		

Labor Categories	Price List	Labor Rate $ / hr
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00

SIN 871 206 Building Commissioning Services

Labor Categories	Price List	Labor Rate $ / hr
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00

SIN 871 207 Energy Audit Services

Labor Categories	Price List	Labor Rate $ / hr
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00

SIN 871 209 Innovations in Energy

Labor Categories	Price List	Labor Rate $ / hr
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00

SIN 871 210 Water Conservation

Labor Categories	Price List	Labor Rate $ / hr
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00

SIN 871 299 Introduction of New Services

Labor Categories	Price List	Labor Rate $ / hr
Energy Consultant	Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	$155.00
Energy Engineer		$130.00
Project Manager		$175.00

SIN 811-004 Electrical, and Alll utility Serives Limited to Facility Maintenance

Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Miscellaneous Electrical Products						
RS Means Electrical,, Mechanical, Plumbing	-22.00	1.2200	Means CostWorks 2010 Cost Data CD-ROM	Means CostWorks 2010 Cost Data CD-ROM	Various	Call (800) GSA-8041

Note: Miscellaneous Electrical Products pricing is 1.2 times the bare material cost per Means CostWorks 2010at the project location, or 1.2 times the actual acquistion price, whichever is lower.

Note: Standard Rate:OT is 1.5x Rate, Premium is 2x Rate

Labor Categories	Price List	Labor Rate $ / hr
Professional Engineer	Federal Systems Confidential Price List January 1, 2012	$235
Systems Test Engineer		$197
Project Manager		$175
Electrical Engineer (Senior)		$147
Electrical Engineer (Staff)		$81
Specifications/Report Writer		$103
Senior Technician		$103
Lead Technician		$90
Technician	Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA,	$64
Junior Technician		$53
Special Consultant		$235
Power System Analyst		$225
Manager/Supervisor/Senior Engineer		$189
Service Engineer (Contract)		$138
Service Engineer (Demand)		$155
Technician, Maintenance		$125
Technical Coordinator		$95
System Integration Specialist		$165
Excitation Systems Specialist		$189
Emergency Service		$166
General Foreman	Federal Systems Confidential Price List January 1, 2012	$151
Electrical Foreman		$151
Electrical Journeyman		$125
Electrical Helper		$109

Referenced Contract Clauses and Regulations

I - Federal Acquisition Regulation (FAR)

FAR 31.205-46	Travel Costs
FAR 52.202-1	Definitions (06-04)
FAR 52.203-3	Gratuities (4-84)
FAR 52.203-6	Restrictions on Subcontractor Sales to the Government (09-06) (Alt I – 10-95)
FAR 52.204-4	Printed or Copied Double-Sided on Recycled Paper (8-00)
FAR 52.204-7	Central Contractor Registration (10-03) (Alt I – 10-03)
FAR 52.212-1	Instructions to Offerors - Commercial Items (09-06)
FAR 52.212-3	Offeror Representations and Certifications - Commercial Items (05-04)
FAR 52.212-4	Contract Terms and Conditions - Commercial Items (02-07)
FAR 52.212-5	Contract Terms and Conditions Required to Implement Statutes or Executive Orders - Commercial Items (03-07)
FAR 52.214-34	Submission of Offers in the English Language (04-91)
FAR 52.214-35	Submission of Offers in the U.S. Currency (04-91))
FAR 52.215-6	Place of Performance (10-97)
FAR 52.215-20	Requirements for Cost or Pricing Data or Information Other than Cost or Pricing Data (10-97) (Alt IV - 10-97) (Variation I - 9-99)
FAR 52.215-21	Requirements for Cost or Pricing Data or Information Other than Cost or Pricing Data - Modifications (10-97) (Alt IV - 10-97) (Variation I - 8-97)
FAR 52.216-1	Type of Contract (04-84)
FAR 52.216-18	Ordering (10-95) (Deviation – 02-07)
FAR 52.216-19	Order Limitations (10-95) (Variation 1 – 08-99) (Deviation – 02-07)
FAR 52.216-22	Indefinite Quantity (10-95) (Variation - 10-95)
FAR 52.219-8	Utilization of Small Business Concerns (5-04)
FAR 52.219-9	Small Business Subcontracting Plan (09-06)
FAR 52.219-16	Liquidated Damages - Subcontracting Plan (1-99)
FAR 52.219-71	Notice to Offerors of Subcontracting Plan Requirements (09-99)
FAR 52.222-1	Notice to the Government of Labor Disputes (2-97)
FAR 52.222-3	Convict Labor (06-03)
FAR 52.222-38	Compliance with Veterans Employment Reporting Requirements (12-01)
FAR 52.222-19	Child Labor – Cooperation with Authorities and Remedies (01-06)
FAR 52.222-21	Prohibition of Segregated Facilities (2-99)
FAR 52.222-24	Pre-Award On-site Equal Opportunity Compliance Review (02-99)
FAR 52.222-26	Equal Opportunity (03-07)
FAR 52.222-35	Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (09-06)
FAR 52.222-36	Affirmative Action for Workers with Disabilities (06-98)
FAR 52.222-37	Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (09-06)
FAR 52.222-39	Notification of Employee Rights Concerning Payment of Union Dues or Fees (12-04)
FAR 52.222.41	Service Contract Act of 1965, as Amended (05-89)
FAR 52.222-42	Statement of Equivalent Rates for Federal Hires (05-89)
FAR 52.222-43	Fair Labor Standards Act and Service Contract Act-Price Adjustment (Multiple Year and Option Contracts (05-89)
FAR 52.222-44	Fair Labor Standards Act and Service Contract Act-Price Adjustment (02-02)
FAR 52.222-47	SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreements (CBA) (5-89))
FAR 52.222-49	Service Contract Act – Place of Performance Unknown
FAR 52.225-5	Trade Agreements (11-06)
FAR 52.225-13	Restrictions on Certain Foreign Purchases (102-06)
FAR 52.228-5	Insurance -- Work on a Government Installation (1-97)
FAR 52.229-1	State and Local Taxes (4-84) (Deviation –05-03)
FAR 52.229-3	Federal, State, and Local Taxes (04-03) (Deviation – 02-07)
FAR 52.232-7	Payments Under Time-and-Materials and Labor-Hour Contracts (08-05) (Alt I – 02-07)
FAR 52.232-17	Interest (6-96) (Deviation – 05-03)
FAR 52.232-19	Availability of Funds for the Next Fiscal Year (04-84) (Deviation – 05-03)
FAR 52.232-33	Payment by Electronic Funds Transfer - Central Contractor Registration (10-03)
FAR 52.232-34	Payment by Electronic Funds Transfer – Other than Central Contractor Registration (5-99) (Deviation – 02-07)
FAR 52.232-36	Payment by Third Party (05-99) (Deviation 05-03)
FAR 52.232-37	Multiple Payment Arrangements (5-99)
FAR 52-233-2	Service of Protest (8-96)
FAR 52.237-1	Site Visit (04-84)
FAR 52.237-2	Protection of Government Buildings, Equipment, and Vegetation (04-84)
FAR 52.237-3	Continuity of Services (01-91) (Deviation – 05-03)
FAR 52.237-9	Waiver of Limitation on Severance Payments to Foreign Nationals (08-03)
FAR 52.237-10	Identification of Uncompensated Overtime (10-97)
FAR 52.239-1	Privacy or Security Safeguards (8-96)
FAR 52.242-13	Bankruptcy (7-95)
FAR 52.244-6	Subcontracts for Commercial Items (05-04)

FAR 52.246-4	Inspection of Services – Fixed Price (08-96) (Deviation – 05-03)
FAR 52.246-6	Inspection – Time-and-Material and Labor-Hour (05-01) (Alt I – 04-84) (Deviation – 05-03)
FAR 52.247-34	F.O.B. Destination (11-91) (Deviation – 05-03)
FAR 52.247-38	F.O.B. Inland Carrier, Point of Exportation (02-06) (Deviation – 02-07)
FAR 52.247-64	Preference for Privately Owned U.S.-Flag Commercial Vessels (02-06)
FAR 52.252-1	Solicitation Provisions Incorporated by Reference (02-98)
FAR 52.252-2	Clauses Incorporated by Reference (02-98)

II - General Services Administration (GSA) Modifications to Federal Acquisition Regulation (FAR)

552.203-71	Restriction on Advertising (9-99)
552.211-15	Defense Priorities and Allocations System Requirements (3-03)
552.211-75	Preservation, Packaging, and Packing (02-96) (Alt I – 05-03)
552.211-77	Packing List (02-96) (Alt I – 05-03)
552.211-78	Commercial Delivery Schedule (Multiple Award Schedule (2-96)
552.212-70	Preparation of Offer (Multiple Award Schedule) (8-97)
552.212-71	Contract Terms and Conditions Applicable to GSA Acquisition of Commercial Items (07-03)
552.212-72	Contract Terms and Conditions Required to Implement Statutes or Executive Orders Applicable to GSA Acquisition of Commercial Items (9-03)
552.212-73	Evaluation - Commercial Items (Multiple Award Schedule) (8-97)
552.215-70	Examination of Records by GSA (02-96)
552.215-71	Examination of Records by GSA (Multiple Award Schedule) (7-03)
552.215-72	Price-Adjustment - Failure to Provide Accurate Information (8-97)
552.216-70	Economic Price Adjustment - FSS Multiple Award Schedule Contracts (9-99) (Alt I - 9-99)
552.216-71	Placement of Orders (9-99) (Alt II - 9-99)
552.216-72	Placement of Orders (09-99) (Alt IV – 02-07)
552.216-73	Ordering Information (09-99) (Alt II – 09-99)
552.217-71	Notice Regarding Options (11-92)
552.219-72	Preparation, Submission, and Negotiation of Subcontracting Plans (09-99)
552.219-73	Goals for Subcontracting Plan (9-99) (Alt I - 9-99)
552.223.70	Hazardous Material Information (3-00)
552.223.71	Nonconforming Hazardous Material (9-99)
552.228-70	Workers' Compensation Laws (9-99)
552.229-71	Federal Excise Tax – DC Government (09-96)
552.232-8	Discounts for Prompt Payment (04-89) (Deviation FAR 52.232-8) (Alt I - 05-03)
552.232-23	Assignment of Claims (9-99)
552.232-71	Adjusting Payments (09-99)
552.232-72	Final Payment (09-99)
552.232-73	Availability of Funds
552.232-74	Invoice Payments (9-99)
552.232-77	Payment by Government Commercial Purchase Card (3-00) (Alt I - 3-00)
552.232-78	Payment Information (7-00)
552.232-79	Payment by Credit Card (05-03)
552.232-81	Payments by Non-Federal Ordering Activities (05-03)
552.233-70	Protests Filed Directly with the General Services Administration (3-00)
552.237-70	Qualifications of Offerors (05-89)
552.237-71	Qualification of Employees (05-89)
552-238-71	Submission and Distribution of Authorized FSS Schedule Pricelists (9-99)
552-238-72	Identification of Products that have Environmental Attributes
552.238-73	Cancellation (9-99)
552.238-74	Industrial Funding Fee and Sales Reporting (7-03)
552.238-75	Price Reductions (05-04) (Alt I – 05-03)
552.238-76	Definition Federal Supply Schedules – Recovery Purchasing (02-07)
552.238-78	Scope of Contract (Eligible Ordering Activities) (05-04) (Alt I – 02-03)
552.238-80	Use of Federal Supply Schedule Contracts by Certain Entities – Recovery Purchasing (02-07)
552.243-72	Modifications (Multiple Award Schedule) (7-00)
552.246-73	Warranty - Multiple Award Schedule (3-00) (Alt I – 05-03)
552.246-76	Warranty of Pesticides

III - Federal Supply Service (FSS), General Services Administration (GSA) Regulations

A-FSS-11	Consideration of Offers Under Standing Solicitation (12-00)
A-FSS-12-C	Period for Acceptance of Offers (11-97)
C-FSS-370	Contractor Tasks / Special Requirements (11-03)
C-FSS-411	Fire or Casualty Hazards, or Safety or Health Requirements (10-92)

C-FSS-412	Characteristics of Electric Current (5-00)
C-FSS-425	Workmanship (10-98) Additional Instructions (03-96)
CI-FSS-2	Submission of Offers
G-FSS-900-C	Contact for Contract Administration (07-03)
G-FSS-903	E-Mail and Website URL Addresses (7-00)
G-FSS-907	Order Acknowledgement (4-84)
G-FSS-910	Deliveries Beyond the Contractual Period - Placing of Orders (10-88)
G-FSS-913	Contractor's Billing Responsibilities (05-00)
G-FSS-914-A	Contractor's Remittance (Payment) Address (05-00)
I-FSS-40	Contractor Team Arrangements (07-03)
I-FSS-50	Performance Reporting Requirements (2-95)
I-FSS-60	Performance Incentives (4-00)
I-FSS-90	Preference for Small Business Concerns (04-96)
I-FSS-103	Scope of Contract - Worldwide (07-02)
I-FSS-106	Guaranteed Minimum (07-03)
I-FSS-108	Clauses for Overseas Coverage (5-00)
I-FSS-109	English Language and U.S. Dollar Requirements (3-98)
I-FFS-599	Electronic Commerce-FACNET (09-06)