

Powering Business Worldwide

An introduction to Eaton

Founded in 1911, Eaton Corporation (NYSE:ETN) is a diversified power management company with 2008 sales of \$15.4 billion.

Over the years, Eaton has diversified from its traditional focus on the vehicle markets to include a much broader electrical and industrial focus.

Today our fastest-growing businesses are our electrical, aerospace and hydraulics businesses. All of our businesses produce products and services that help customers manage electrical, hydraulic and mechanical power, safely and efficiently. In addition, these power management technologies help customers control cost and reduce their energy requirements.

Eaton has approximately 70,000 employees around the world and sells products to customers in more than 150 countries. Today more than half of Eaton's revenues are generated outside the U.S.

Our areas of business

Electrical Sector

The Electrical Sector had sales of \$6.9 billion in 2008. The business is a leader in electrical power distribution, power quality systems, industrial automation and control products and services. The electrical segment provides technology-driven solutions that serve the critical needs of the industrial, utility, commercial, residential and information technology markets.

Industrial Sector

Hydraulics Group

The Hydraulics Group had sales of \$2.5 billion in 2008. Eaton is a leading manufacturer of systems and components for use in mobile and industrial applications. Markets include agriculture, construction, mining, forestry, utility, material handling, machine tools, molding, power generation, primary metals, and oil and gas.

Aerospace Group

The Aerospace Group had sales of \$1.8 billion in 2008.

In the aerospace industry, Eaton is a worldwide leader in the design, manufacture and marketing of a comprehensive line of reliable, high-efficiency systems and components for hydraulic, motion control and fuel applications.

Vehicle Group

The Vehicle Group is comprised of the company's truck and automotive segments.

The truck segment, with sales of \$2.3 billion in 2008, is a global leader in the design, manufacture and marketing of powertrain systems and other components for commercial vehicle markets. Key products include manual and automated transmissions, clutches, hybrid power and emission treatment systems.

Eaton's automotive segment, with sales of \$1.9 billion in 2008, produces key products such as superchargers, engine valves, valve train components, cylinder heads, locking and limited-slip differentials, fuel, emissions, and safety controls, transmission and engine controls, spoilers, exterior moldings, plastic components, and fluid connectors.

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