



We make what matters work

About Eaton in China

Eaton began operation in China in 1993 through a joint venture agreement to manufacture steering control units and hydraulic motors. Since then our presence has grown significantly in the region through acquisitions, joint ventures and wholly owned subsidiaries. In 2004, Eaton moved its Asia Pacific headquarters from Hong Kong to Shanghai. In 2009, the new Asia Pacific regional headquarters facility in Shanghai was officially put into operation.

In China today, we make products for all of Eaton's distinct businesses. These products include uninterruptible power systems, medium voltage switch panels and switchgears, vacuum circuit breakers and fittings, electrical automation, automotive air conditioning and power steering, hose and tube assemblies, clutches and brakes, engine valves, hydraulic lifters, differentials, hydraulic hose fittings and adapters, directional control valves, vane pumps, power systems, hoses and fittings.

Supporting regional development

Eaton is a power management company, we help customers worldwide manage the power they need for buildings, aircraft, trucks, cars, machinery and entire businesses. And we do it in a way that consumes fewer resources.

By providing innovative industrial technologies, high-quality products and superior customer relationships, we are proud to play an active role in the Asia-Pacific region.

Here and around the world, we support infrastructure growth and economic expansion by providing:

- Electrical systems that improve power quality, distribution and control;
- Hydraulics components, systems and services for industrial and mobile equipment application;
- Hydraulics, fuel and pneumatic systems for commercial and military aircraft;
- Intelligent drivetrain systems for medium- and heavy-duty trucks;
- Automotive components, including engine air management systems, powertrain solutions and specialty controls for cars and light trucks.

We are committed to driving growth and customer satisfaction by delivering the products, services and solutions that are critical to our customers' success wherever they are located and everywhere they do business.

At Eaton, we make what matters work and know what matters next.

Eaton's vision:

To improve the quality of life and the environment through the use of power management technologies and services.

Eaton essential data

Founded: 1911
2020 Annual sales: \$179 billion (USD)
Employees: Approximately 92,000

Eaton in China

Entry: 1993
Employees: Approximately 10,000
Locations: 29 major manufacturing sites & 5 R&D Centers

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EATON

Powering Business Worldwide



Sustainability & community

Sustainability is how Eaton does business. This means that we not only want to be a leader in global technology and products, but also a pioneer in active social fulfillment and global sustainability. We are not just a powerhouse in global business, but a propeller of China's social advancement.

"To make our communities stronger" is a key pillar of Eaton's Aspirational Goals. Eaton is dedicated to making positive & enduring difference that improve the quality of life where we live and work. Over years, more than simply donating money to education, environmental protection and poverty alleviation cause. Eaton encourages its employees to take an active role in local communities – whether through volunteer activities, service on boards of charitable organizations, as well as providing expertise and leadership.

Awards and recognition

We are proud to be recognized by many organizations for our product, solution, culture, innovation, service and commitment to operating safely, responsibly and sustainably while protecting the planet we call home, as well as the health and safety of our employees and communities.



Powering Business Worldwide

Growth timeline in China:

November 1993

Eaton and Jining Hydraulics Company of Jining City, Shandong Province, formed a joint venture to manufacture steering control units and hydraulic geroler/geroter (GG) motors, primarily for agricultural and construction equipment. As of May 2002, Eaton wholly owns Eaton Hydraulics System (Jining) Co., Ltd.

March 1996

Cutler Hammer (Suzhou) Electric Co., Ltd. was formed as a joint venture, partnering with the Suzhou Electrical Apparatus Group Company to manufacture and sell electrical circuit protection devices. As of February 1998, Eaton wholly owns the company. The name of the company was changed to Eaton Electrical (Suzhou) Ltd., in February 2004.

January 1998

Eaton Fluid Power (Shanghai) Co., Ltd. was formed as a wholly owned hydraulic system company in the Wai Gao Qiao Free Trade Zone. Its major products include directional control valves, vane pumps, manifold block, power systems, hoses and fittings.

February 1998

Shanghai Eaton Engine Components Co., Ltd. was formed as a joint venture with Nittan and Huamu. Located in Huamu Township, Pudong District, this company produces engine valves and valve actuation.

January 2003

Eaton acquired the global electrical business of Delta plc, including its operations in China. Located in Jiangsu Province, Zhenjiang Eaton Electrical Systems Co., Ltd., produces medium voltage switch panels, vacuum circuit breakers and fittings.

January 2004

Eaton formed a joint venture with Changzhou Senstar Automobile Air Conditioner Co., Ltd. to produce automotive air conditioning and power steering hose and tube assemblies. Located in the Wai Gao Qiao Free Trade Zone, the joint venture is called Eaton Senstar Automotive Fluid Connector (Shanghai) Co., Ltd.

June 2004

Eaton purchased Powerware, a global leader in uninterruptible power systems. The acquisition included the Powerware and Switchtec operations in Shanghai, Beijing, Chengdu and Hangzhou, now named Eaton Power Quality (Shanghai) Co., Ltd., and Hangzhou Eaton Power Quality Co., Ltd.

February 2005

Eaton Industrial Clutches and Brakes (Shanghai) Co. Ltd. was formed as a wholly owned company producing clutches and brakes for the industrial and mining market.

March 2005

Eaton purchased Winner Group Holdings, Ltd., which produces hydraulic hose fittings and adapters used in stationary and mobile construction equipment applications. The acquisition included operations in Ningbo, Luzhou, Guangzhou and Shanghai.

June 2005

Eaton formed a joint venture with MingYang Electrical Appliances Co. Ltd. Located in Zhongshan, Eaton Electrical (Zhongshan) Co., Ltd., produces medium voltage switchgear, electrical automation and protection products.

September 2005

Eaton acquired industrial filtration business of Hayward Industries, Inc. As part of the transaction, Eaton Filtration (Shanghai) Co., Ltd. was established to manufacture various industrial filtration systems.

October 2006

Eaton completed its purchase of shares of Senyuan International Holdings Limited. Senyuan's wholly owned subsidiary, Changzhou Senyuan Switch Co., Ltd., is a well-established manufacturer of vacuum circuit breakers and other electrical switchgear components.

February 2008

Eaton completed the acquisition of Phoenixtec Power Company Ltd. Phoenixtec manufactures singlelead three-phase uninterruptible power supply (UPS) systems that are sold globally and has leading positions in UPS markets. HQ based in Taipei, the company has manufacturing facilities in mainland China and Taiwan, and employs approximately 5,800 people.

March 2008

Eaton Industries (Wu Xi) Co., Ltd was officially put into operation as a wholly owned heavyduty transmission and clutch manufacturing facility in Wu Xi, Jiang Su province.

April 2008

Eaton completed the purchase of The Moeller Group, a leading supplier of components for commercial and residential building applications and industrial controls for industrial equipment applications. Moeller GmbH entered the Chinese market in 1993 with its Chinese headquarter based in Shanghai.

March 2010

Eaton announced the expansion of its vehicle operations in China by investing in a new engine valve production facility in Jining City, Shandong Province.

July 2010

Eaton and Shanghai Aircraft Manufacturing Co., Ltd. (SAMC), a subsidiary of Commercial Aircraft Corporation of China (COMAC), have signed a joint venture agreement to support the COMAC C919 single-aisle commercial aircraft program.

November 2012

Eaton completed the acquisition of electrical equipment supplier Cooper Industries plc. The \$13 billion acquisition of Cooper is the largest one in Eaton's 101-year history. The China headquarters of Cooper is based in Shanghai.

July 2014

Eaton and Shaanxi Fast Gear Co. Ltd. announced to sign a joint venture agreement to support the growing commercial vehicle clutch market in China. The joint venture is based in Xi'an City, Shaanxi Province, China and focus on developing, manufacturing, assembling, testing, selling and servicing clutches and associated clutch components for the commercial vehicle market in China.

October 2016

Eaton's joint venture with Shanghai Aircraft Manufacturing Co., Ltd. (SAMC), a subsidiary of Commercial Aircraft Corporation of China (COMAC), has launched a new facility in Zhuqiao Town, Pudong New Area of Shanghai. This is to further strengthen the international cooperation with the project of China's C919 airliner.

May 2018

Eaton and Shaanxi Fast Gear signed a joint venture agreement to manufacture manual transmissions for light-duty commercial vehicles. The planned joint venture is based in the High Tech Zone of Baoji City, Shaanxi Province, China, and will develop, manufacture, sell and service manual transmissions for the large and fast growing light-duty truck market in China. In addition, the joint venture will sell its products throughout the rest of Asia-Pacific, Eastern Europe, and Africa.

June 2018

Eaton launched eMobility business unit to address increasing demand for high-voltage electrified vehicle technologies. It is a new business that combines elements of our Electrical and Vehicle businesses to deliver electric vehicle solutions to passenger car, commercial vehicle and off-highway OEMs.



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