Powering the transformation of healthcare
At Eaton, we are building today’s healthcare solutions to meet tomorrow’s requirements.

Eaton is a leading power management company, providing energy-efficient solutions that help customers use power more reliably, efficiently, safely and sustainably. We provide innovative solutions globally that help you build a more sustainable business.

Eaton brings a new dimension of expertise.

In today’s changing healthcare landscape, technology is driving the practice of medicine. From precision medicine, electronic medical records (EMR) and sophisticated diagnostic imaging to resilient infrastructure design, technology is modernizing how healthcare is delivered to patients and how information is shared throughout the system. Because everything the healthcare industry does is considered mission critical, it is vital to ensure infrastructure is not only up to date, but also ready for what’s next.

As the need for power grows, the healthcare industry is looking to Eaton for solutions that will help it reduce its overall energy spend, optimize its energy use and secure the benefits of new technologies. With a complete portfolio of innovative services and solutions and a global network of engineers, we help healthcare organizations meet today’s expectations and confidently plan for tomorrow.

Legacy of innovation.

Over the years, our innovative portfolio has grown, including solutions from:

- Cooper
- Powerware
- Cutler-Hammer
- Westinghouse*
- Moeller
- Wright Line

*Distribution and control business unit

Energizing healthcare to ensure dependable performance of mission-critical applications.

Ensure always-on power for essential electrical systems and data services

Healthcare organizations demand safe, reliable and resilient power to support the mission-critical systems required to provide exceptional patient care and securely manage important data. That includes having an infrastructure that can scale to meet future requirements. Eaton helps ensure that your facility has the power it needs, when it needs it, with innovative back-up power protection, advanced power distribution equipment, predictive diagnostic tools and maintenance and testing services.

Maximize energy-saving opportunities to focus investment on clinical care

When healthcare facilities reduce operating costs, they can focus their investment on patient care. We help you take a comprehensive approach to power system design and operation to maximize energy-saving opportunities, while remaining focused on productivity. Reduce costs with real-time energy management, and optimize energy usage through power system and lighting design, and fan, motor and pump controls, so you can reinvest in patient care.

Ensure the comfort and safety of patients, visitors and staff

Healthcare facilities must ensure that everyone, including employees, remain comfortable and protected. Eaton’s innovative solutions meet the challenge. Circuit protection technology improves safety, even during electrical system maintenance, with features to prevent arc flash events. Wiring solutions help ensure consistent, reliable connectivity for mission-critical systems and healthcare devices. Lighting products are specifically built for clean room and surgical environments. Modular laboratory furniture systems and benches provide the flexibility to create space-efficient configurations that can easily adapt to changes in technology and workflow. Filtration systems can be used in early diagnosis, prevention and therapy of various diseases. And mass notification systems alert and communicate with people in case of emergency. With Eaton solutions for healthcare, you can maximize safety and comfort within your facility, distancing patients, visitors and employees from potential hazards.

Support healthcare capacity needs with on-time project construction

Keep your construction project on schedule and on budget throughout its entire lifecycle with expert design capabilities and proven project management. In order to help meet project delivery goals, Eaton’s prefabricated electrical products, integrated power assemblies and modular data center solutions cost considerably less to engineer, integrate and construct than structures built on-site. Equipment life extension and modernization extend the useful life of electrical power systems and maintain existing processes and operations. Commissioning solutions and services help mitigate risk, keep labor costs low and minimize installation time. Plus, local Eaton distribution warehouses, manufacturing facilities and service centers offer fast access to products, spare parts and certified service technicians.
Powering healthcare organizations with dependable performance for mission-critical applications.

Healthcare facilities

Helping you deliver quality patient care with reliable, resilient, safe and efficient power.

Data centers

Safeguarding data with industry-leading technology that’s modular and scalable for total lifecycle management.
Leveraging our heritage of expertise in healthcare, we understand the challenges you face every day.

<table>
<thead>
<tr>
<th>Payors</th>
<th>Providers</th>
<th>Life sciences</th>
</tr>
</thead>
<tbody>
<tr>
<td>A significantly greater degree of pricing transparency, competition and rising costs due to the implementation of healthcare reform means you must gain pricing leverage, while building a scalable membership base and solid provider networks. Eaton can help you build secure, reliable, regulatory-compliant data centers to take advantage of big data analytics that improve the patient experience and help achieve cost containment goals.</td>
<td>While your focus is on patient care, reducing costs and complying with regulations are high priorities. No matter the type of facility, campus or community you have, Eaton can help you create a resilient and sustainable energy infrastructure to withstand power surges or outages, reduce disruption and provide a reliable emergency electrical power source that meets or exceeds life-safety code requirements.</td>
<td>In a market sensitive to power fluctuations, reducing operating risk is critical. Optimizing performance means you need to get to market faster and comply with regulations, while guaranteeing product and safety quality. Eaton innovations help ensure continuous uptime while safeguarding against power loss in the mission-critical manufacturing process. We also help illuminate your hygienic spaces with dust-free luminaires.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Imaging and labs</th>
<th>Healthcare IT</th>
</tr>
</thead>
<tbody>
<tr>
<td>You need to safely and accurately share quality imaging and diagnostic information, maintain compliance with regulations, manage equipment sensitivity, and provide an environment capable of accommodating future demands. Eaton solutions help protect sophisticated diagnostic medical imaging equipment from downtime, repairs and early replacement and provide reliable, efficient power to critical systems through innovations like variable frequency drives for critical HVAC control while supporting spaces that constantly change.</td>
<td>Meeting IT requirements for the exchange, analysis, storage and security of critical information means uninterrupted power is crucial. Managing growing data processing needs, ensuring system uptime, protecting the privacy of patient records and reducing the cost of data center energy are all top priorities. Eaton helps you ensure the reliability and availability of electronic medical record systems and make precision healthcare a reality by enabling cloud-based data sharing across a diverse range of sources.</td>
</tr>
</tbody>
</table>

Meet today’s expectations and confidently plan for tomorrow.
Discover how Eaton can help solve your power management challenges.

Bringing your business a new dimension of expertise, customized innovative solutions and uninterrupted operations in all environments.

Eaton.com/healthcare