

Date June 2, 2015
For Release Immediately
Contact Mike DeCamp, (919) 870-3264

Eaton Collaborates with SimpliVity to Deliver First Power Management Solution Validated to Operate with a Hyperconverged Infrastructure

RALEIGH, N.C. ... Power management company Eaton today announced its integrated power management solutions are validated to operate with [SimpliVity's](#) leading hyperconverged infrastructure solution that combines all the data center services and functions below the hypervisor onto commodity x86 systems. The industry's first power management solution to receive validation with a hyperconverged infrastructure, Eaton's platform provides IT managers with advanced power monitoring and management capabilities.

Scalability is becoming increasingly important as enterprises continue to expand power management functionality to accommodate new architectures. Validating its key role in the evolution of hyperconverged infrastructure, Eaton's integrated power management platform provides SimpliVity customers with greater availability, scalability, data protection and VMware vCenter™ integration, allowing them to scale as they grow while maintaining uptime and enhancing business continuity.

"Eaton's power management solutions deliver tremendous value for SimpliVity customers, offering advanced power management capabilities and protection for our hyperconverged platform," said Erik Randles, vice president, business development, SimpliVity. "Our collaboration with Eaton will further advance our enterprise resiliency and energy efficiency, as well as continue to provide 3x TCO reduction against legacy infrastructure systems."

Eaton's [Intelligent Power Manager™](#) software, [5P uninterruptible power system \(UPS\)](#) and [ePDU® third-generation \(G3\) platform](#) were used throughout validation testing for SimpliVity interoperability. SimpliVity customers utilize Eaton's Intelligent Power Manager software to provide automated virtual workload management during a power disruption. Providing the capability for SimpliVity end-users to trigger virtual machine (VM) live migrations or set

specific times for VMs to shut down during a power event, Intelligent Power Manager software is engineered to keep critical applications up-and-running while shutting down non-essential machines for enhanced flexibility and protection.

“Eaton’s collaboration with SimpliVity takes hyperconverged infrastructure deployment to the next level, allowing customers to scale out their infrastructure with the same agility as expected from their IT solution,” said Hervé Tardy, vice president and general manager, Distributed Power Quality Division, Eaton. “SimpliVity and Eaton’s seamless integration with vCenter drastically reduces the learning curve and cost of acquisition to achieve greater business value while leveraging the enterprise benefits of SimpliVity’s hyperconverged infrastructure.”

Eaton’s ePDU G3 portfolio of next-generation rack power distribution units (PDUs) are designed to provide users with high-accuracy monitoring and control of power consumption at the individual outlet level. When paired with an Eaton environmental monitoring probe, SimpliVity users can configure automated actions and alerts when humidity and temperature threaten rack hardware. The 5P UPS rounds out Eaton’s integrated power management suite with total agility due to its plug & play design.

SimpliVity’s hyperconverged solutions provide cloud economics with enterprise performance, protection, efficiency and global unified management. By assimilating 8-12 core data center services on commodity x86 systems, including the hypervisor, compute, storage, network switching, native data protection, cloud gateway, caching, wide area network (WAN) optimization, real-time deduplication and more, SimpliVity is able to simplify IT while lowering IT infrastructure costs.

For more information about Eaton’s integrated power management solutions for SimpliVity, please visit www.eaton.com/intelligentpower. To learn more about Eaton’s robust ePDU G3 portfolio, visit www.eaton.com/epdug3. For more information about Eaton’s power management solutions and services, visit www.powerquality.eaton.com.

Eaton’s electrical business is a global leader with expertise in power distribution and circuit protection; backup power protection; control and automation; lighting and security; structural solutions and wiring devices; solutions for harsh and hazardous environments; and engineering services. Eaton is positioned through its global solutions to answer today’s most critical electrical power management challenges.

Eaton is a power management company with 2014 sales of \$22.6 billion. Eaton provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton has approximately 102,000 employees and sells products to customers in more than 175 countries. For more information, visit www.eaton.com.

###

Note: SimpliVity is a trademark of SimpliVity Corporation in the United States and certain other countries. All trademarks and registered trademarks mentioned herein belong to their respective owners.