Solutions optimizing your Production and Logistics
Customers today are global consumers. They make purchase decisions online, buy anytime and anywhere. And, with the number of consumers increasing worldwide, successful manufacturers must be able to quickly respond to rapidly changing preferences and demand.

**See More, Do More...**

Our value added services team helps you to:

- Advance lean practices in your supply chain
- Simplify sourcing and ordering processes
- Improve assembly configurations
- Optimize engineering processes
- Bring down total cost
- Achieve consistent solutions from a single, trusted source

**Your Benefits**

**Optimization of your Supply Chain**
We help you to analyze and streamline your production and logistics processes.

**Improvement of your productivity & quality with kitting / packaging / labeling**
Eaton components are delivered in your combination and packaging enabling an easy handling in your stock.

**Creation of an environmental benefit through less packaging & transport**
Customized packaging options reduce waste and costs making an environmental contribution.

**Coverage of your needs with our assembly configurations**
You can save time and costs with pre-assembled components delivered from us.

**Optimization of your engineering processes and improvement of your efficiency**
Your devices are pre-programmed from our VAS team reducing effort and potential failure.

**One point of contact**
From the first analysis of your processes to delivering the right solution – Eaton and its VAS team provide everything out of one hand!
Eaton’s Value Added Services give you a competitive edge. We collaborate with you to streamline and simplify your sourcing-processes and ease the component integration, which drives down your costs and lets you focus on your core competencies.

Basic Services

Eaton can streamline your processes and workflows, helping you to eliminate wasted steps, reduce packaging and improve productivity and quality.

Warehouse Services

Based on your requirements
- Dispatch notification
- Customized labels / barcodes
- Kitting – all variations / different possibilities
- Customer-specific packaging

Integrated Solutions

Let us bring efficiency and predictability to your manufacturing and assembly processes. With optimum product combinations and device programming we help you minimize waste and failure, reduce assembly costs and time, and simplify sourcing and ordering.

Assemblies

Based on your needs and specifications
- Product assemblies
- Product combinations including wiring
- Products in enclosures / on DIN-rail / mounting plate
- SmartWire-DT solutions
- Pre-programmed Drives / Soft starters / HMI’s / PLC’s

Customized Solutions

Eaton’s VAS team can provide a clear-eyed assessment of your processes and workflows. We carefully evaluate your current operations and provide guidance on planning and optimization, helping ensure that your processes are adding value every day.

Workshops / Innovation

Developed for and with you
- Value Stream Mapping
- Value Analysis/Value Engineering approach
- “Think outside the box”
Value Added Services in action

Streamlining incoming goods process for leading European distributor

**Challenge:** Reduce time required to open and repack incoming goods and then reallocate to in-house bin and barcode warehouse systems.

**Solution:** Eaton now fills the customer’s bins in its distribution center and labels each product with the customer’s own barcode and material number. Eaton is automatically notified by the customer when they require the next shipment.

**Result:** This simple but highly effective solution has delivered significant time and waste reductions for the customer, freeing valuable resources to focus on their core competences.

Customized component delivery reduces time and waste in production of small, but high volume machines

**Challenge:** Need for efficient delivery of specific components for 40 to 50 different coffee roaster and mill machine types.

**Solution:** Eaton supplies all the necessary components, pre-packed and in exactly the right quantity and with just one order number and barcode for tracking.

**Result:** The solution has significantly reduced commissioning time and failure rates by ensuring exactly the right components are delivered for each machine.

Enabling Kanban processes for escalator and elevator manufacturer

**Challenge:** Delivery of goods directly to the production line via the Kanban system.

**Solution:** Eaton now supplies Kanban bins and ensures they are automatically filled with placed orders.

**Result:** Reduction in failure rates and inventory levels as well as enabling just-in-time delivery of components to the production line.

Speeding up delivery times for wind turbine manufacturer

**Challenge:** Requirement to speed up deliveries of spare parts to resolve service issues.

**Solution:** Eaton supplied pre-mounted and configured individual service sets with only one article number and shipped directly to their end user or point of service.

**Result:** Savings in commissioning time, less wind turbine downtime and inventory costs cut to zero.

How can we add value to your operation?

Contact your local Eaton sales person or email us:

VAS-EMEA@eaton.com