Top 5 things to look for in an Operational Technology (OT) cybersecurity services partner

Seek out a partner who . . .

1. Understands OT/ICS applications
   Eaton’s long legacy of working with customers in a wide range of applications allows us to best advise on how to harden electrical and facility operations. Eaton has designed, installed and maintained operational technology networks for decades in a variety of applications ranging from high-availability data centers and hospitals, to highly regulated government installations and utilities, to harsh and hazardous mining and industrial production facilities.

2. Understands your technology
   Eaton has over 100 years of experience designing, manufacturing and servicing all types of electrical equipment – from breakers to utility power distribution. We understand how to safely assess, interact and harden this equipment to minimize any risk to operations or personnel.

3. Practice what you preach
   Eaton established the Cybersecurity Center of Excellence to ensure cybersecurity is a foundational element in the lifecycle of our products and services.

4. Credible
   Eaton’s cross-functional team of power management and cybersecurity experts meet and exceed competencies recognized by international standards organizations through rigorous, in-depth training programs on an on-going basis.

5. Demonstrates leadership and expertise
   a. Eaton has experience developing and implementing cybersecurity programs based on industry standards and best practices including, NIST SP800-82, NIST Cybersecurity Security Framework (CSF), DHS, NERC CIP, UL 2900, IEC 62443, IEC 62351, IEC 61850, SANS and Center for Internet Security (CIS).
   b. Eaton has industry certified experts (e.g. SANS GICSP).
   c. Eaton has the first cybersecurity lab certified by UL to the UL 2900 standard.

Eaton is at the forefront and dedicated to remaining your cybersecurity services partner of choice.

To learn more, visit Eaton.com/cybersecurityservices

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